

# Section 4

## Decisions

# A small quiz

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Which of the following two lotteries would you prefer?:

- Lottery  $A = [\$1\text{mill.}]$ ,
- Lottery  $B = 0.1[\$5\text{mill.}] + 0.89[\$1\text{mill.}] + 0.01[\$0]$ .

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What about these two?:

- Lottery  $C = 0.11[\$1\text{mill.}] + 0.89[\$0]$ ,
- Lottery  $D = 0.1[\$5\text{mill.}] + 0.9[\$0]$ .

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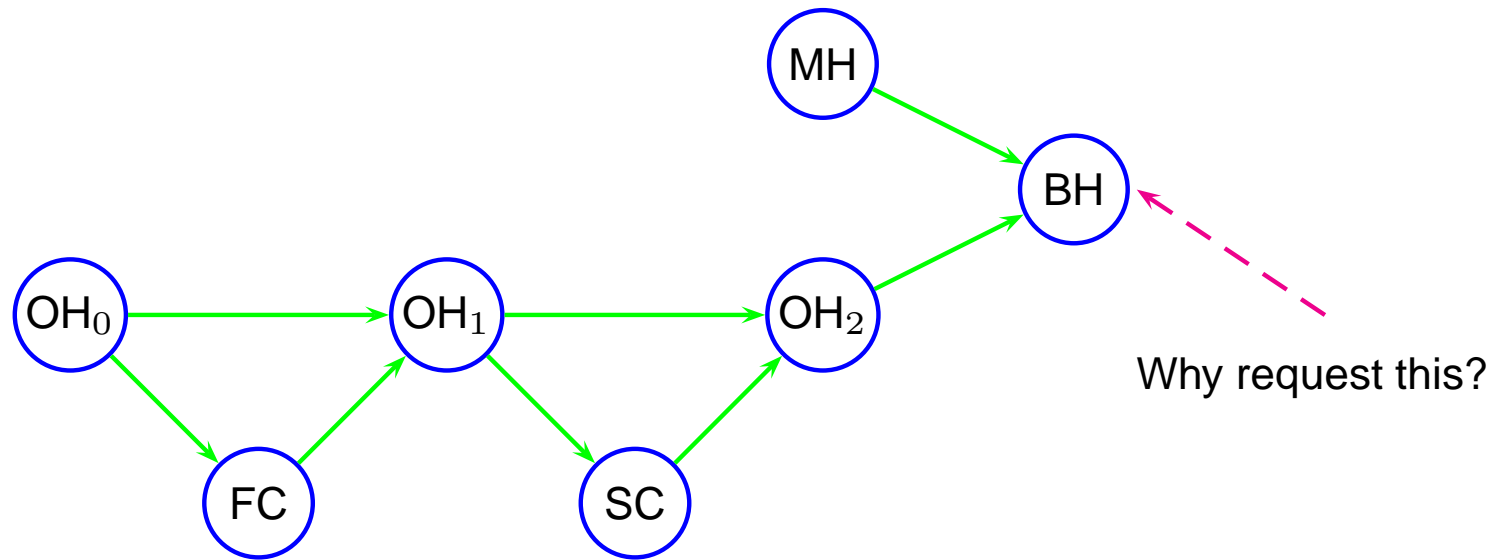
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- Lottery  $C = 0.11[\$1\text{mill.}] + 0.89[\$0]$ ,
- Lottery  $D = 0.1[\$5\text{mill.}] + 0.9[\$0]$ .

Is this the rational choice?

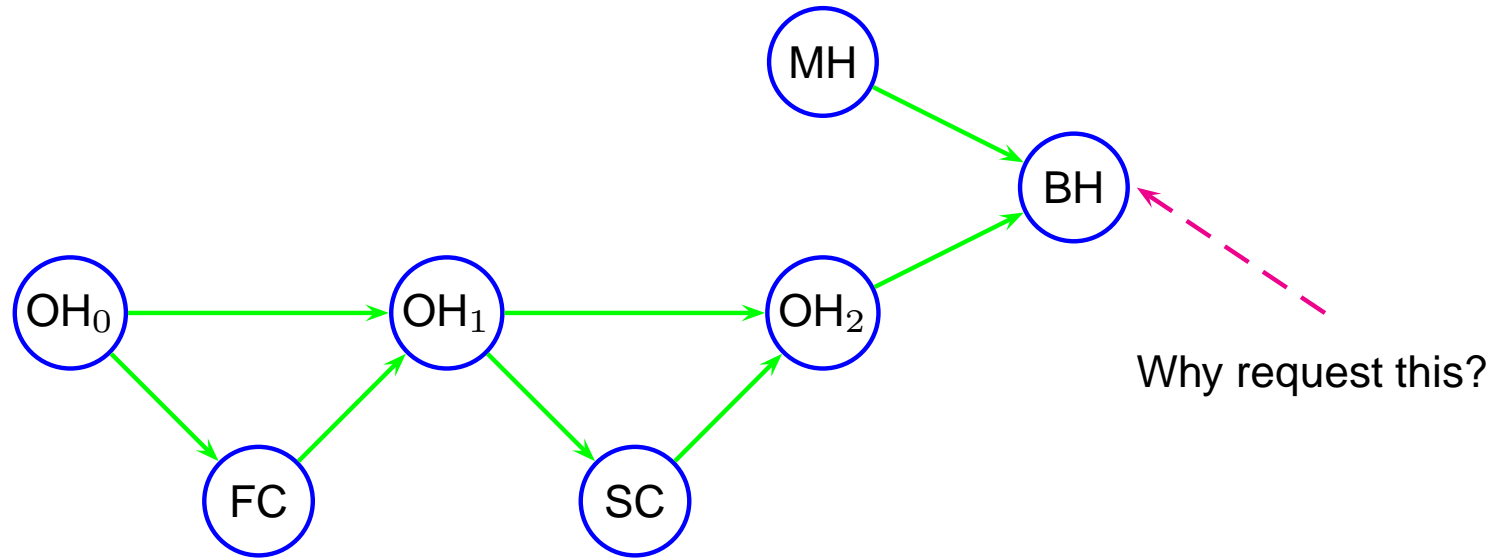
# Poker again

Consider the poker example again:



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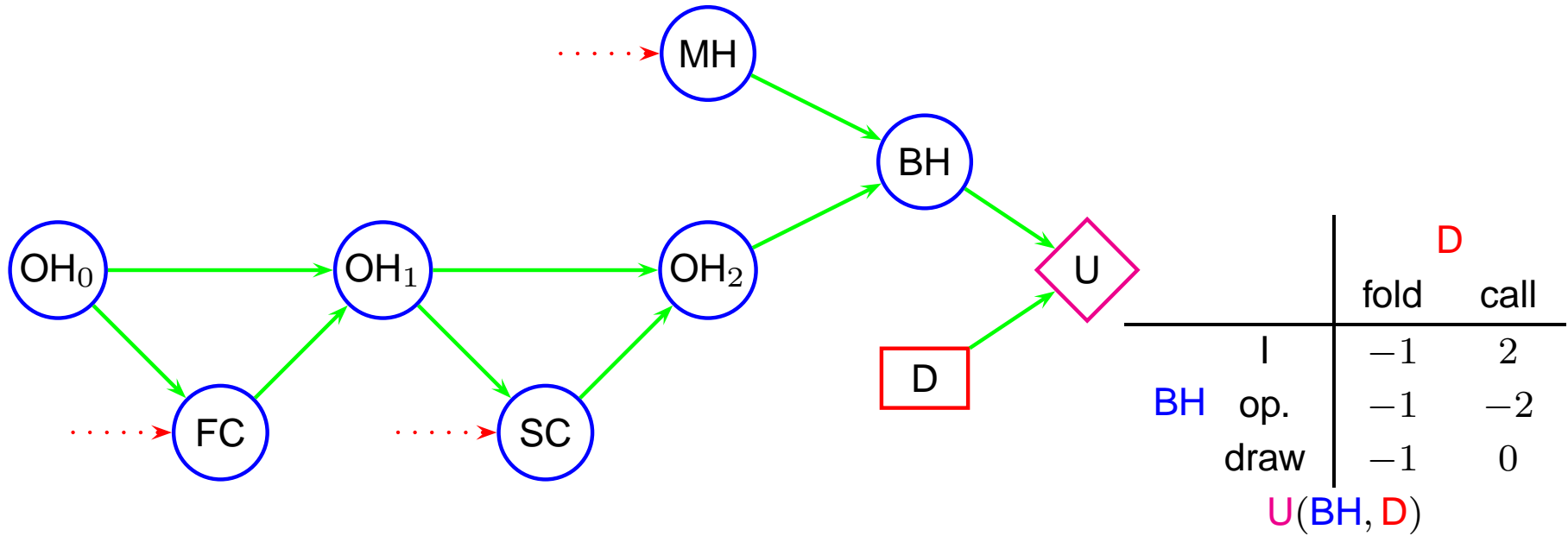


## Fold or call?

- Both placed 1\$
- She has placed 1\$ more
- **fold**  $\Rightarrow$  she takes the pot
- **call**  $\Rightarrow$  place 1\$  $\Rightarrow$  best hand takes the pot

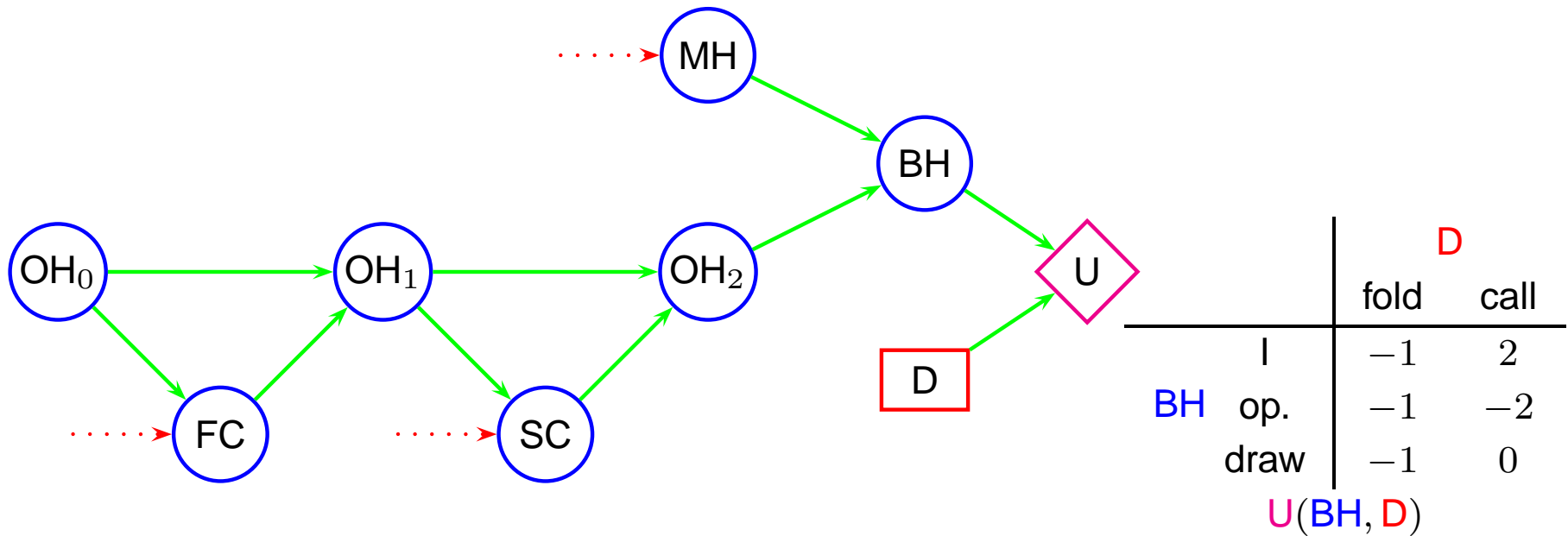
# Call or fold?

This decision problem can be represented graphically by extending the BN with a **decision node** and a **utility node**:



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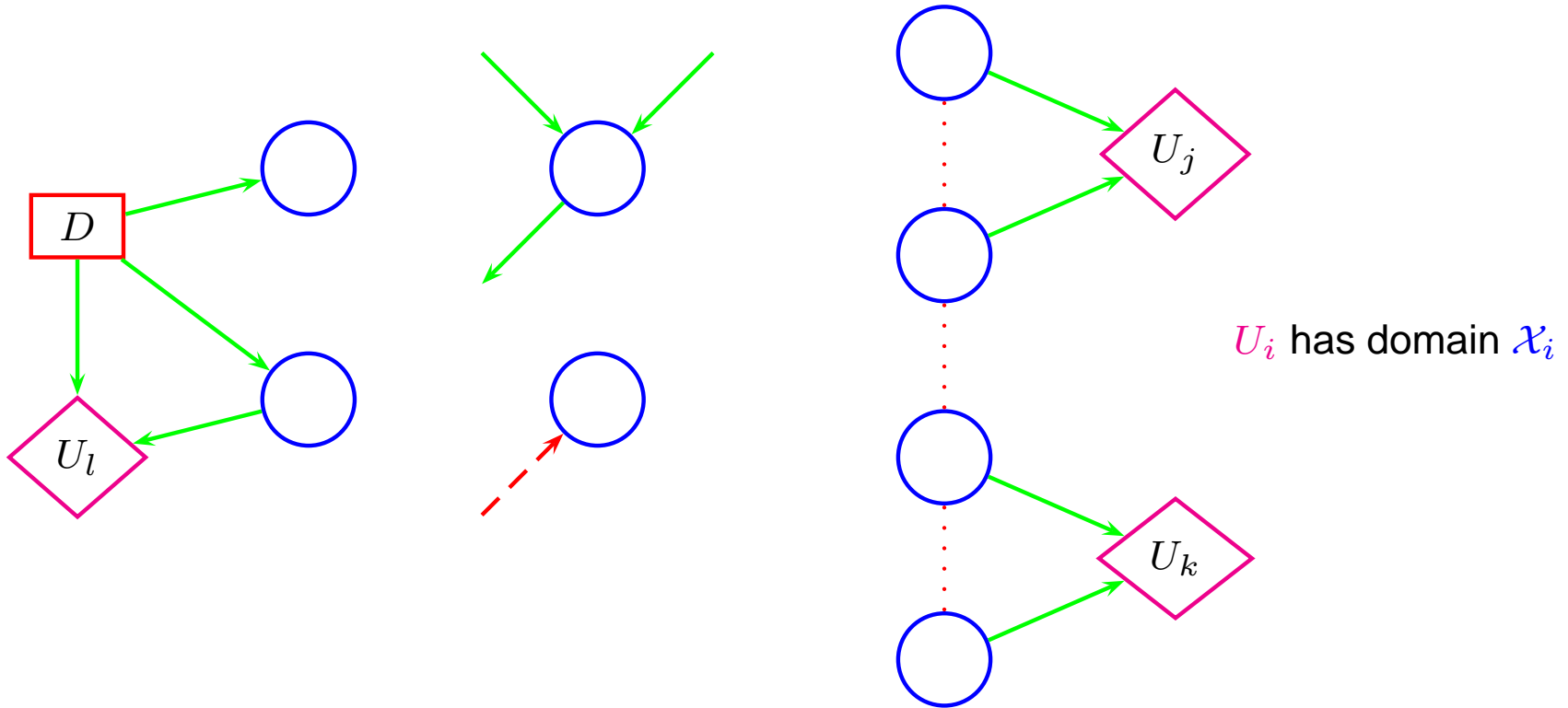


The expected utility of **call**:

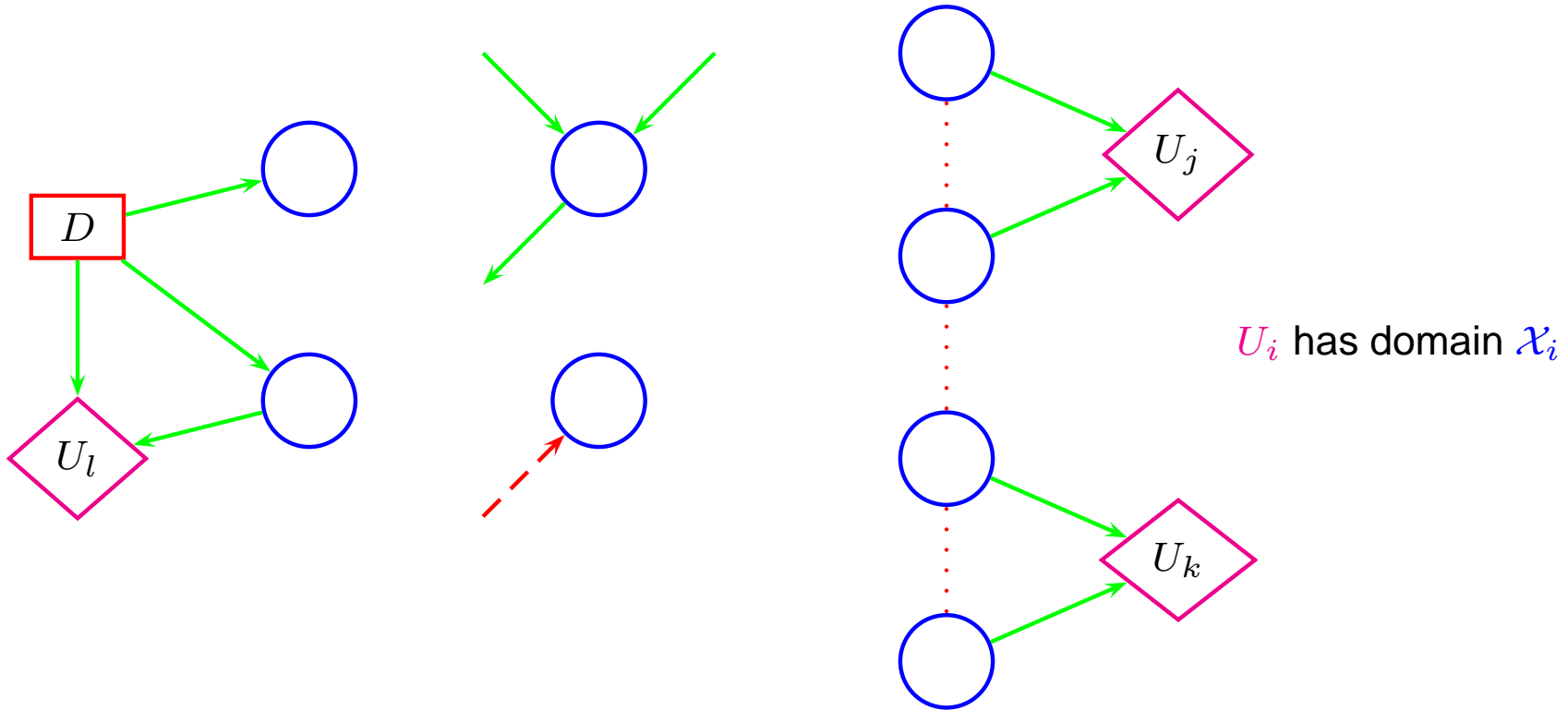
$$\begin{aligned}
 EU(\text{call}|e) &= 2 \cdot P(\text{BH} = \text{I}|e) - 2 \cdot P(\text{BH} = \text{op.}|e) + 0 \cdot P(\text{BH} = \text{draw}|e) \\
 &= \sum_{\text{BH}} U(\text{BH}, \text{call}) P(\text{BH}|e)
 \end{aligned}$$



# One action in general



# One action in general



$$EU(D|e) = \sum_{\mathcal{X}_1} U_1(\mathcal{X}_1)P(\mathcal{X}_1|D, e) + \dots + \sum_{\mathcal{X}_n} U_n(\mathcal{X}_n)P(\mathcal{X}_n|D, e)$$

Choose an action with largest EU:

$$Opt(D|e) = \arg \max_D EU(D|e)$$

# Utilities without money

Two courses: Graph algorithms (GA) and DSS

Marks: 0, 1, 2, 3, 4, 5 ( $\geq 2$  is a pass)

Effort: Keep pace (kp), slow down (sd), follow superficially (fs)

		Effort		
		kp	sd	fs
GA	0	0	0	0.1
	1	0.1	0.2	0.1
	2	0.1	0.1	0.4
	3	0.2	0.4	0.2
	4	0.4	0.2	0.2
	5	0.2	0.1	0

$P(\text{GA}|\text{Effort})$

		Effort		
		kp	sd	fs
DSS	0	0	0	0.1
	1	0	0.1	0.2
	2	0.1	0.2	0.2
	3	0.2	0.2	0.3
	4	0.4	0.4	0.2
	5	0.3	0.1	0

$P(\text{DSS}|\text{Effort})$

Max-score?

Max-pass?

Otherwise?

# Marks as utilities?

		Effort		
		kp	sd	fs
GA	0	0	0	0.1
	1	0.1	0.2	0.1
	2	0.1	0.1	0.4
	3	0.2	0.4	0.2
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$$P(\text{GA}|\text{Effort})$$

		Effort		
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	3	0.2	0.2	0.3
	4	0.4	0.4	0.2
	5	0.3	0.1	0

$$P(\text{DSS}|\text{Effort})$$

$$EU(\text{kp},\text{fs}) = \sum_{m \in \text{GA}} P(m|\text{kp})m + \sum_{m \in \text{DSS}} P(m|\text{fs})m$$

$$= 5.8$$

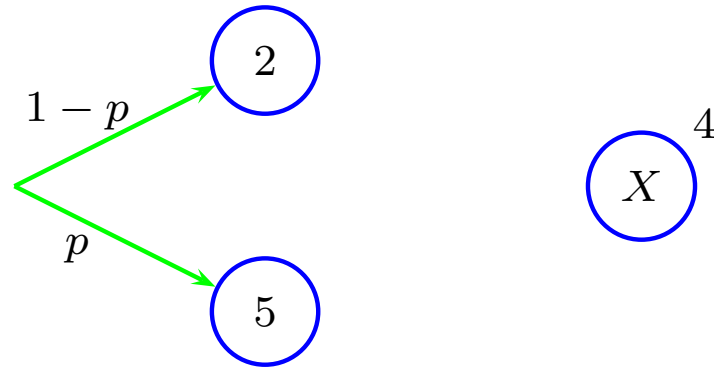
$$EU(\text{sd},\text{sd}) = 6.1$$

$$EU(\text{fs},\text{kp}) = \underline{6.2}$$

However, do the marks really reflect your utilities?

# Subjective lotteries

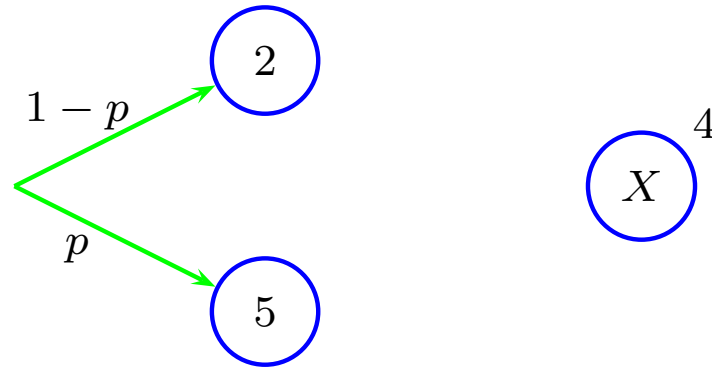
I consider 2 as the worst mark (utility 0) and 5 as the best mark (utility 1). Now imagine the following lottery:



For which  $p$  am I indifferent??

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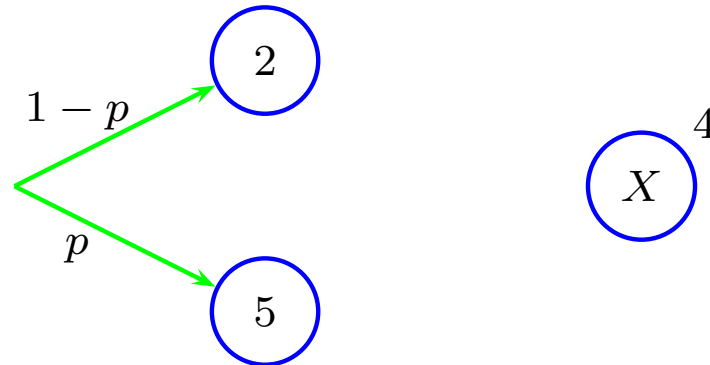


For which  $p$  am I indifferent??

$$EU(\text{Game1}) = EU(\text{Game2}) \Rightarrow 1U(x) = (1 - p)U(2) + pU(5) = p$$

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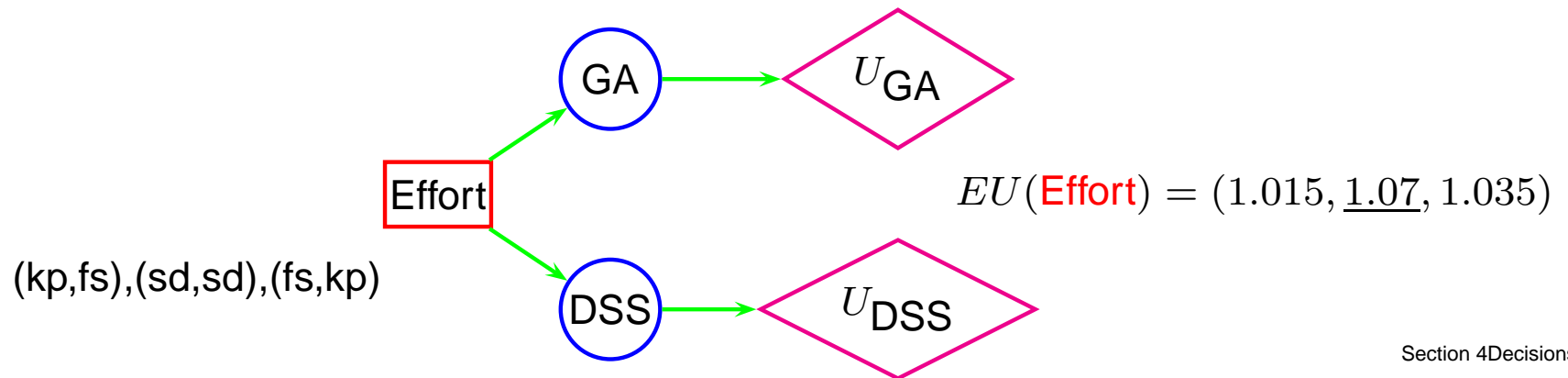


For which  $p$  am I indifferent??

$$EU(\text{Game1}) = EU(\text{Game2}) \Rightarrow 1U(x) = (1 - p)U(2) + pU(5) = p$$

The utility table:

0	1	2	3	4	5
0.05	0.1	0	0.6	0.8	1



# Instrumental rationality

---

1. **Reflexivity.** For any lottery  $A$ ,  $A \succeq A$
2. **Completeness.** For any pair  $(A, B)$  of lotteries,  $A \succeq B$  or  $B \succeq A$ .
3. **Transitivity.** If  $A \succeq B$  and  $B \succeq C$ , then  $A \succeq C$ .



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- 4. Preference increasing with probability.** If  $A \succeq B$  then  $\alpha A + (1 - \alpha)B \succeq \beta A + (1 - \beta)B$  if and only if  $\alpha \geq \beta$ .

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**Theorem:** For an individual who acts according to a preference ordering satisfying rules 1-6 above, there exists a utility function over the outcomes s.t. the expected utility is maximized.

# Are you rational?

---

Recall:

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Let  $U(5\text{mill}) = 1, U(0) = 0, U(1\text{mill}) = u$ . If you prefer  $A$  over  $B$  we get

$$u > 0.1 + 0.89u \quad \Leftrightarrow \quad u > \frac{10}{11}.$$

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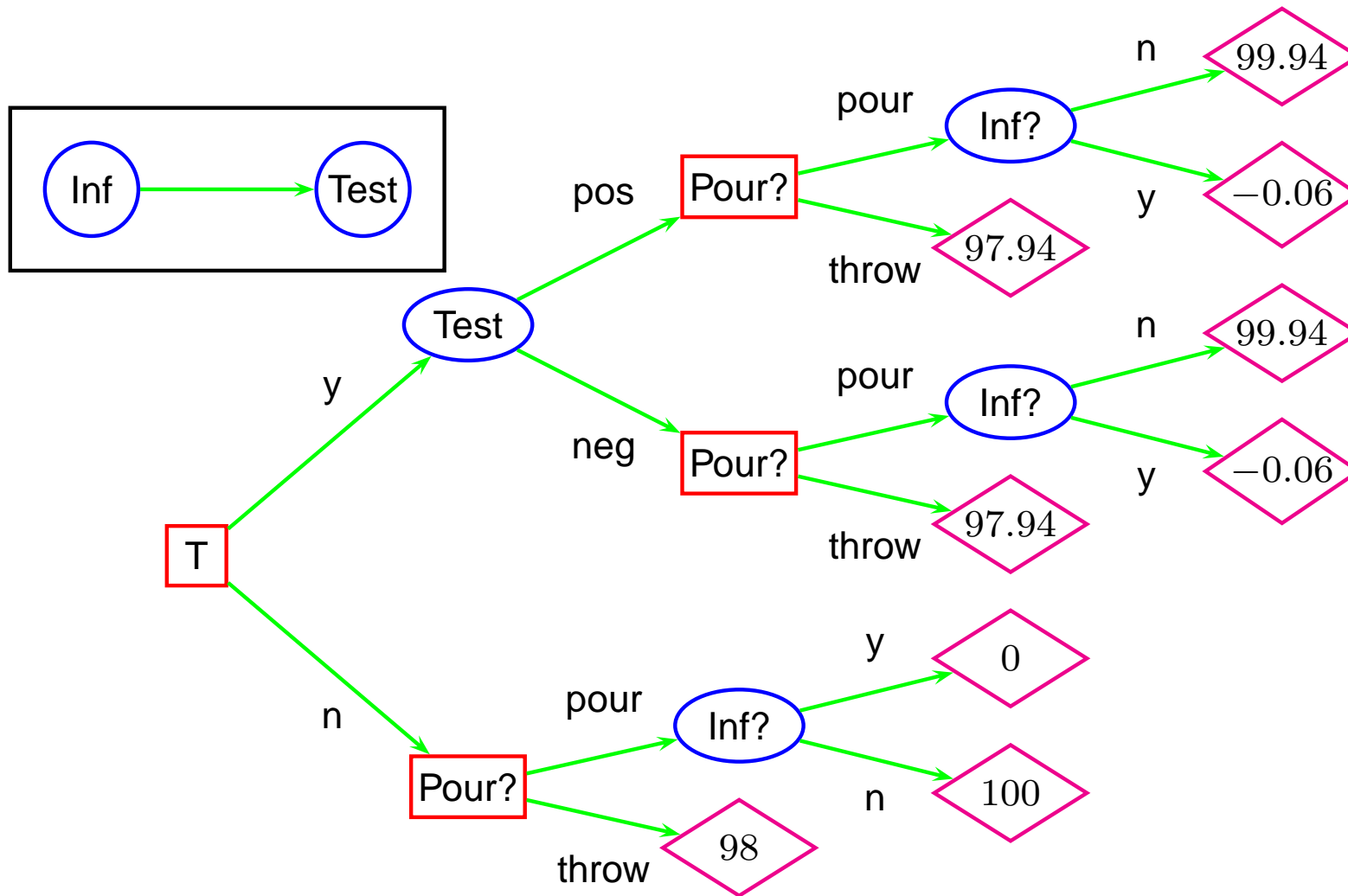
$$u > 0.1 + 0.89u \quad \Leftrightarrow \quad u > \frac{10}{11}.$$

Hence,

$$EU(C) = 0.11u > 0.11 \frac{10}{11} = 0.1 = EU(D),$$

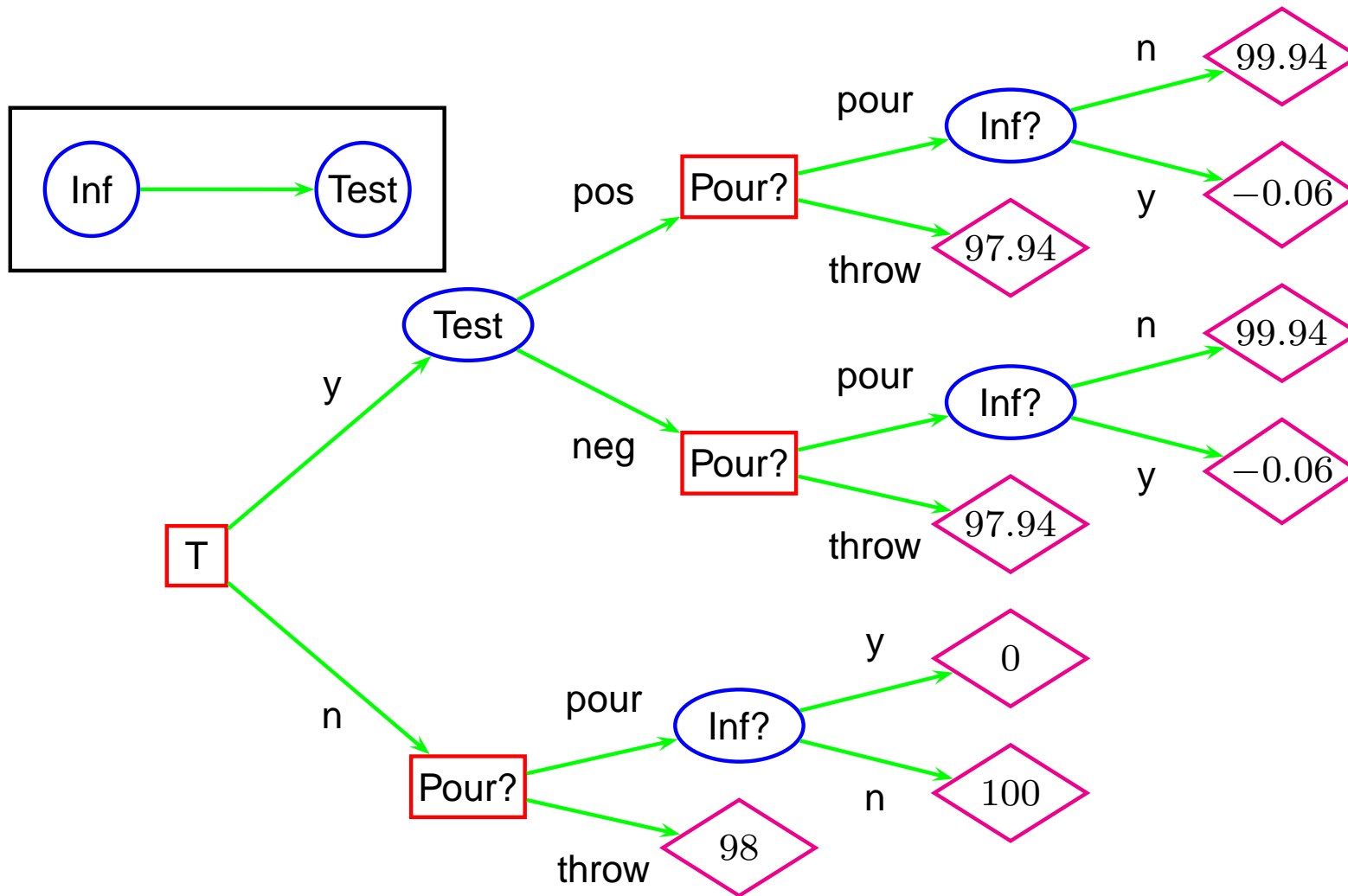
and  $C$  should therefore be preferred over  $D$ .

# Sequential Decision Making: Decision trees



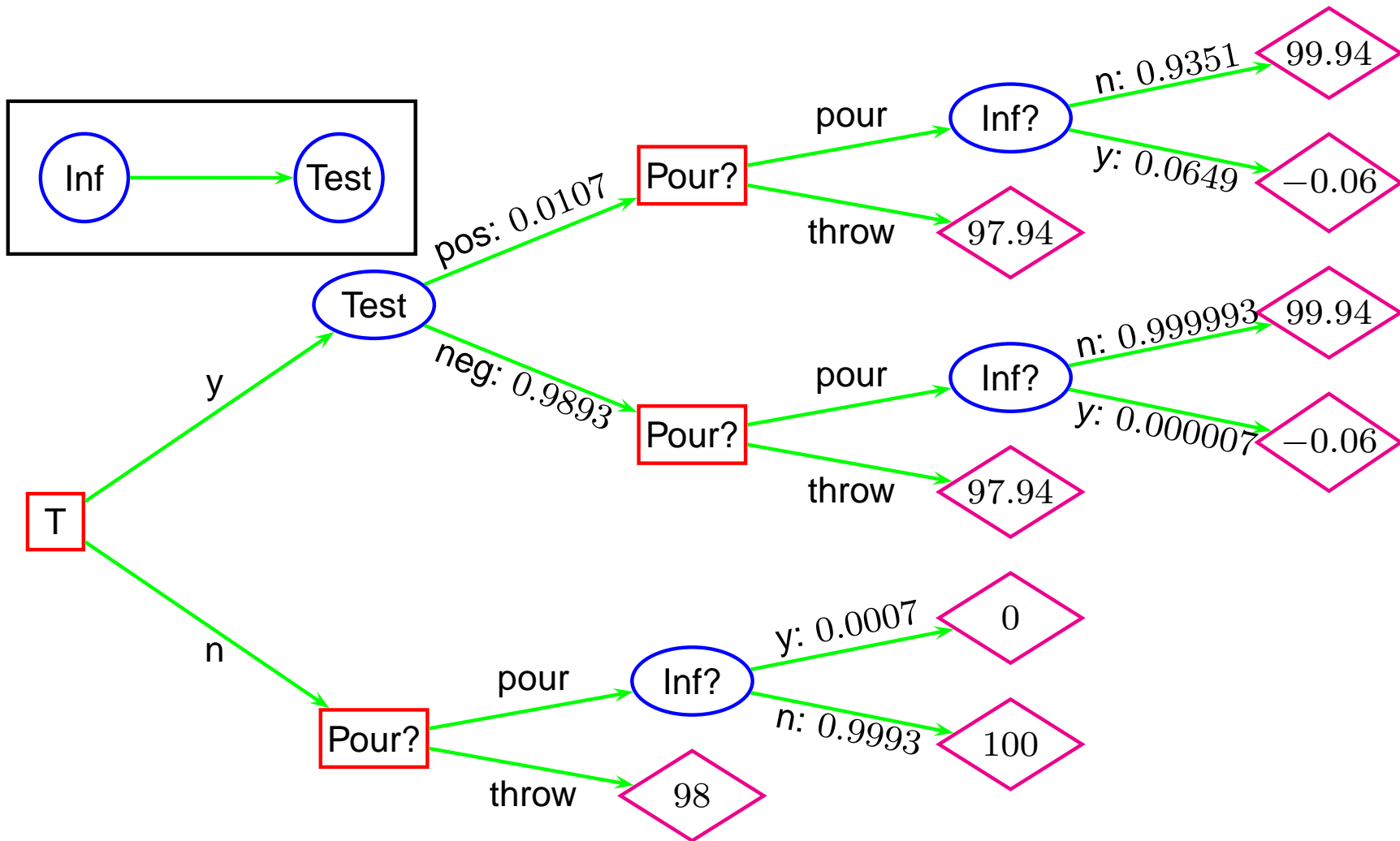


# Sequential Decision Making: Decision trees

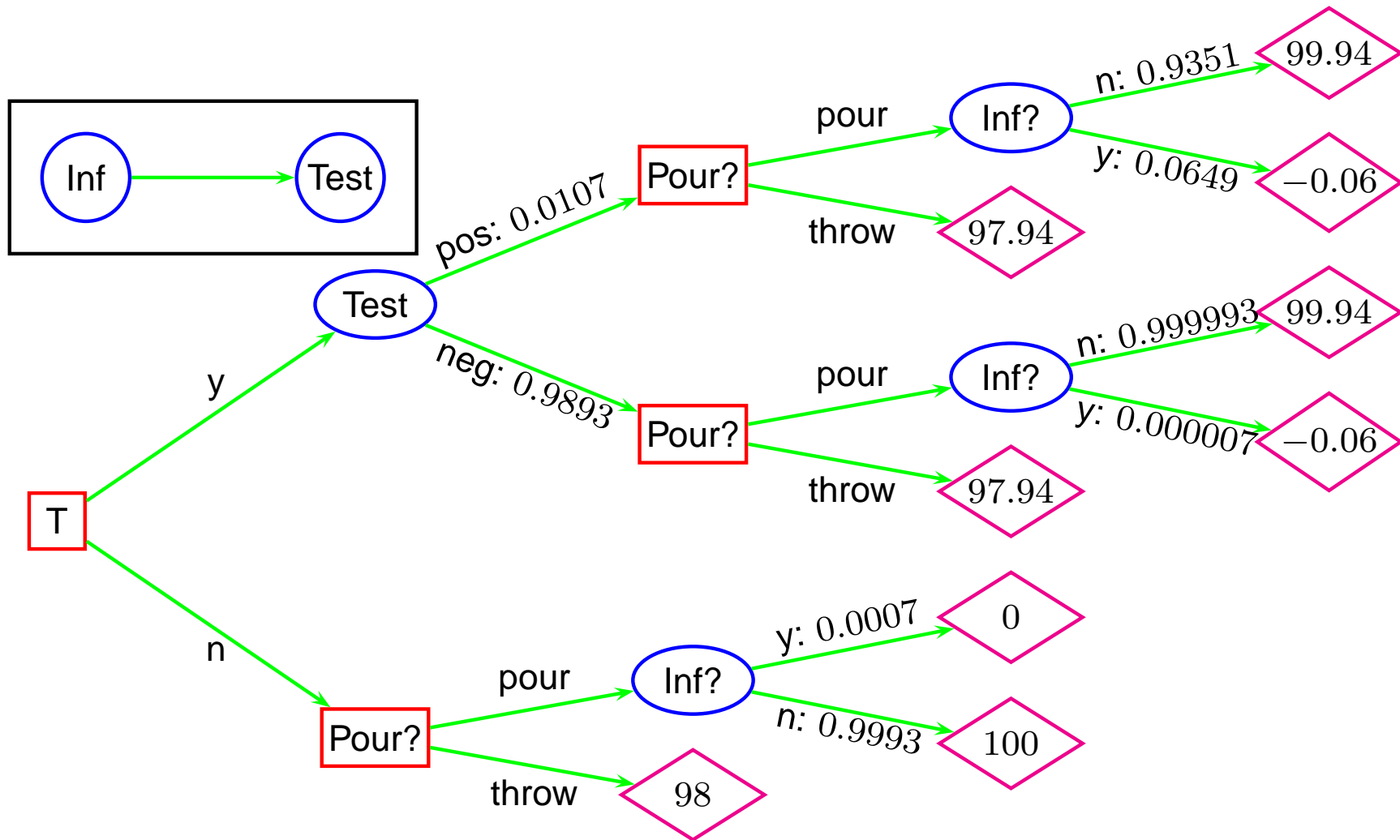


Branches from chance nodes,  $\bigcirc$ , shall be labeled with the probability of the branch given the path down to the node. The probabilities can be found from the model  $\boxed{\bigcirc \rightarrow \bigcirc}$ .

# Solving decision trees I



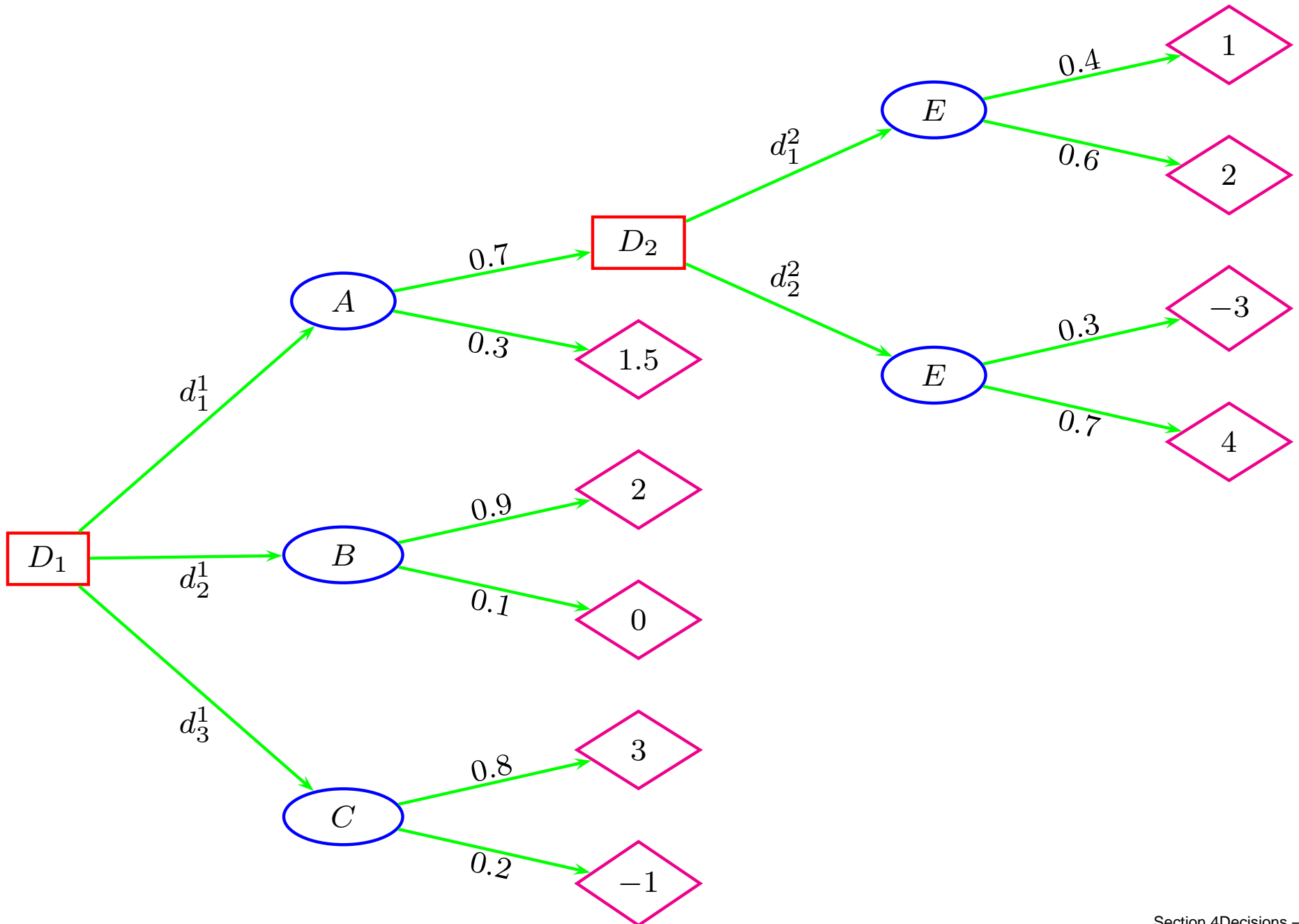
# Solving decision trees I



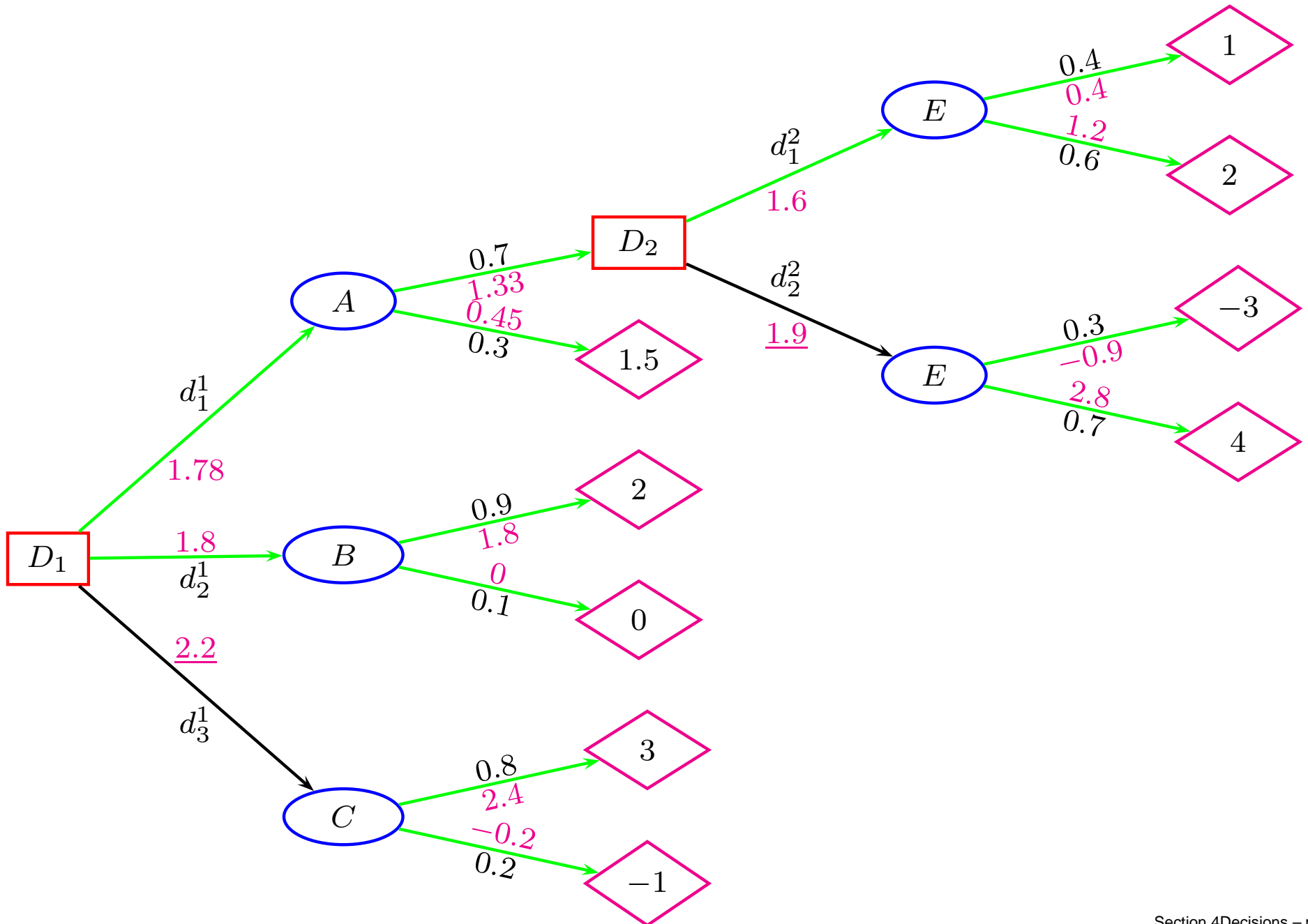
The decision tree can be solved by going from the leaves towards the root:

- Take weighted sum through chance nodes.
- Take max through decision nodes.

# Solving decision trees II



# Solving decision trees II



# Decision trees: characteristics

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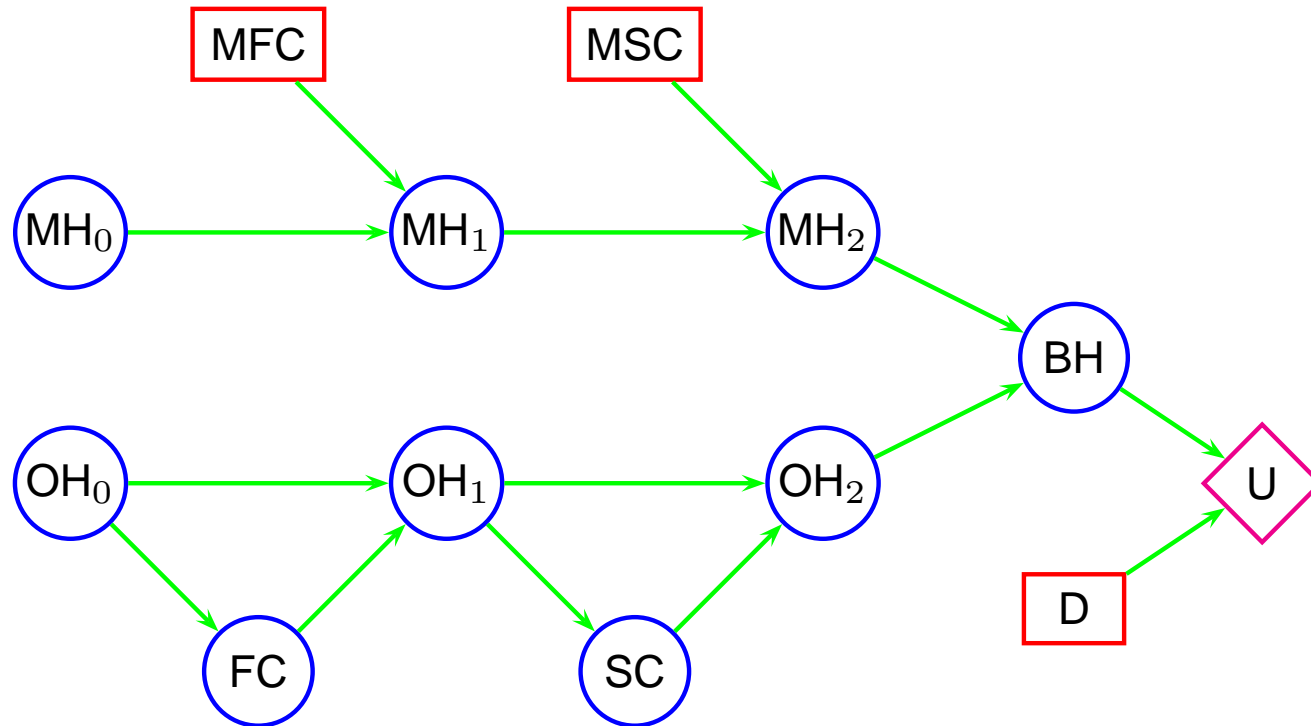
## Advantages:

- All scenarios are represented explicitly.
- Very few restrictions on the decision problems that can be represented.

## Disadvantages:

- Two separate models are used: one representing the structure and one representing the uncertainties.
- The size of the decision trees grows exponentially in the number of variables.

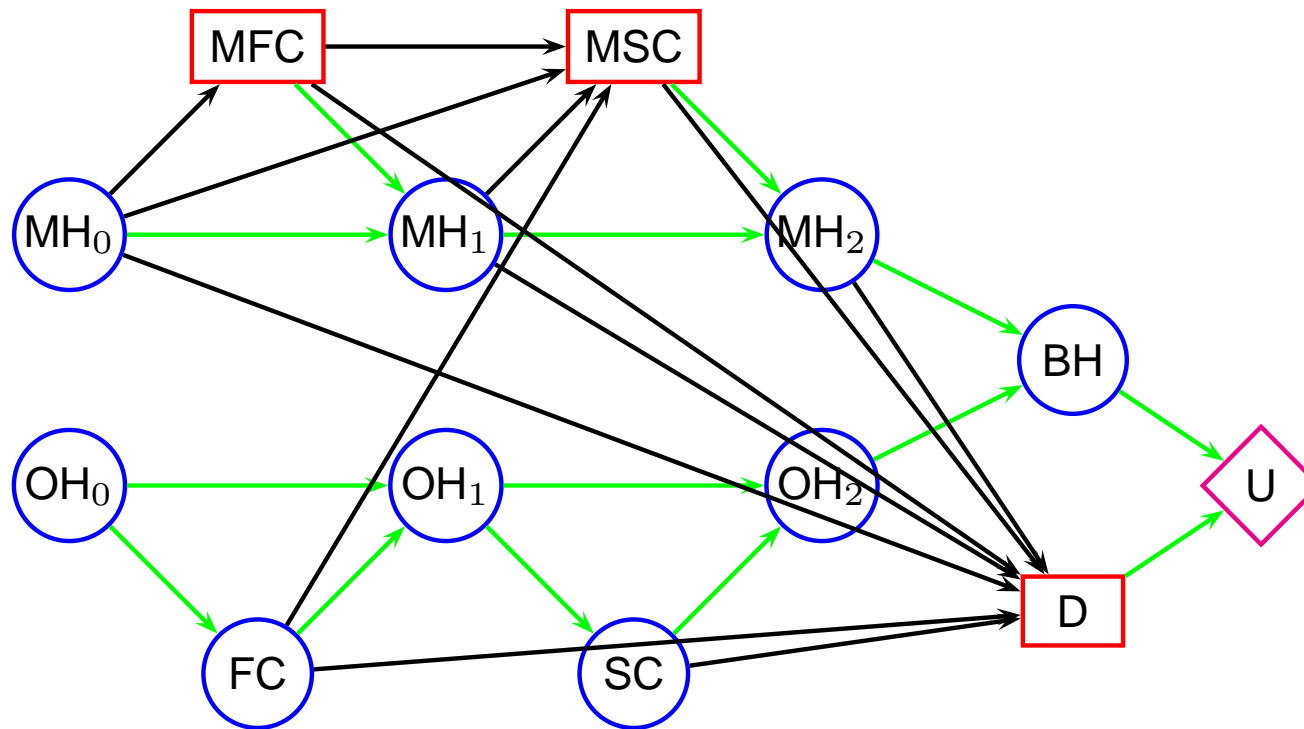
# An alternative representation



But how do we represent the sequence of decisions and observations?

# Representing the decision sequence

Possible representation:



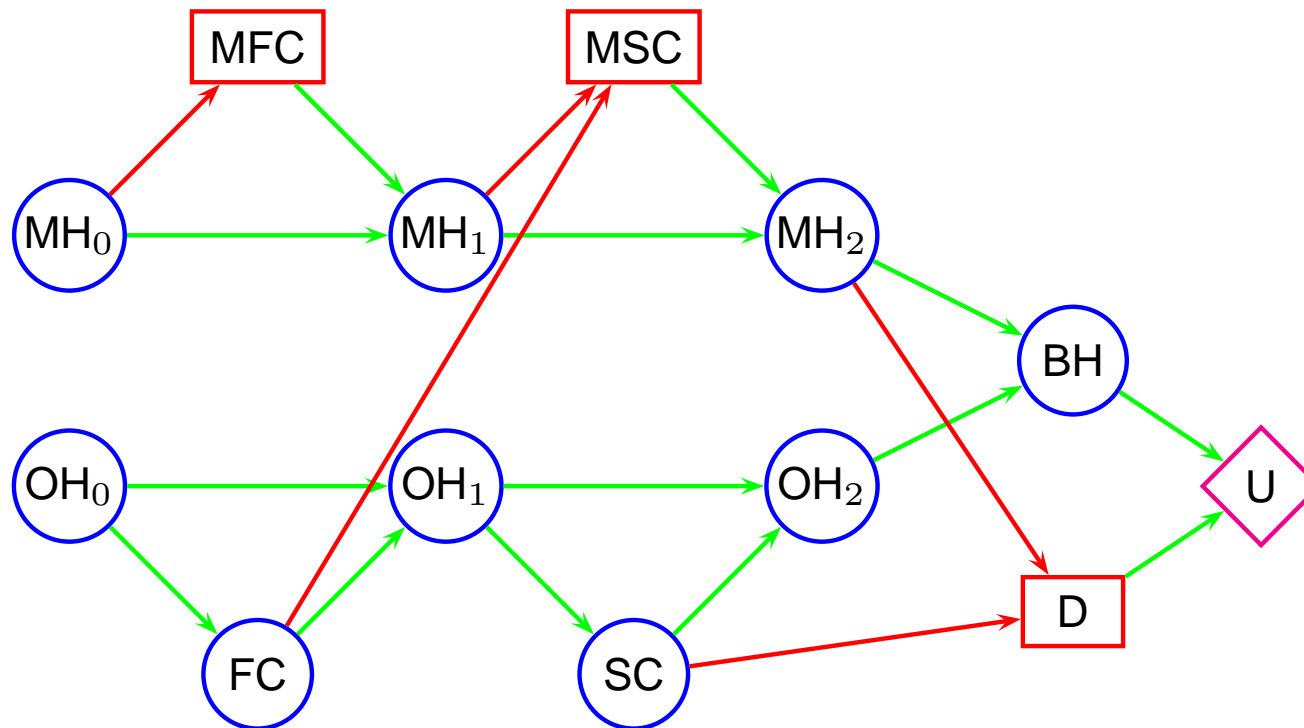
All nodes observed before a decision are parents of that decision.

- Assuming that the decision maker doesn't forget, then **some links are redundant!**



# Representing the decision sequence

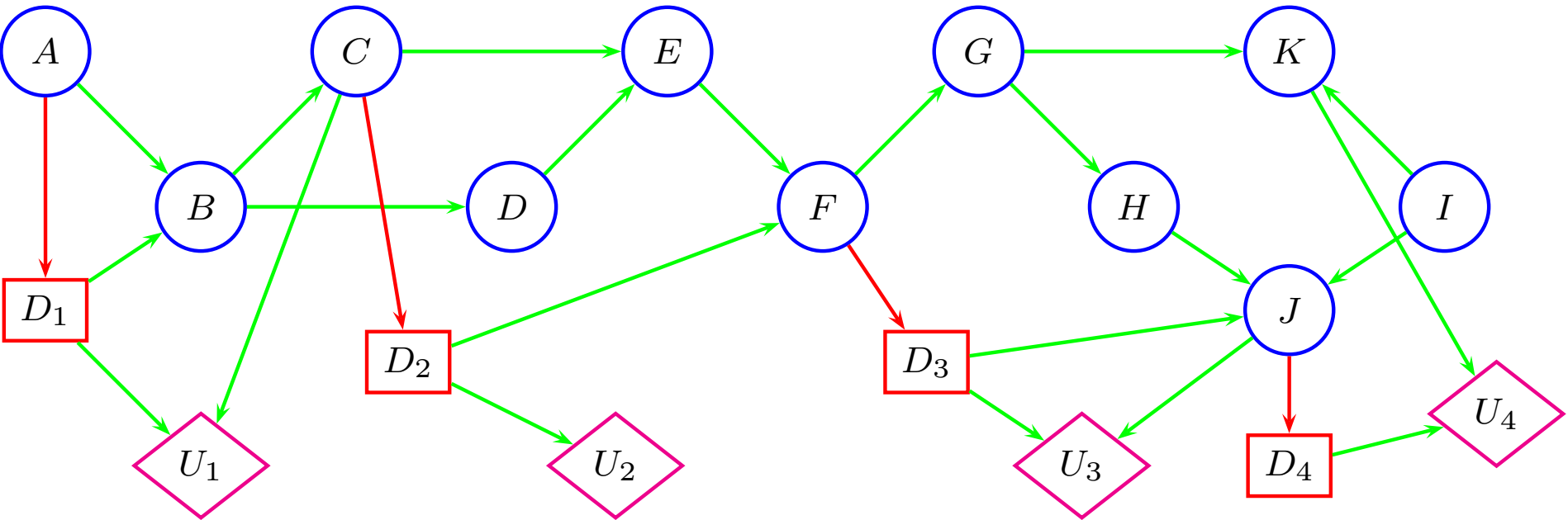
A better representation (an influence diagram):



Advantages:

- You can read the sequence of decisions.
- You can read what is known at each point of decision.

# Influence diagrams



## Nodes and links:

- Chance variable → causal links
- Decision variable → information links
- ◇ Utility function → utility link,  $U = \sum_i U_i$ .

## Note:

- We assume no-forgetting.
- A directed path comprising all decisions  $\Rightarrow$  the scenario is well-defined.

# Influence diagrams: Characteristics

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## Advantages:

- Grows only linearly in the number of variables.
- Requires only one model for representing both structure as well as the uncertainty model.

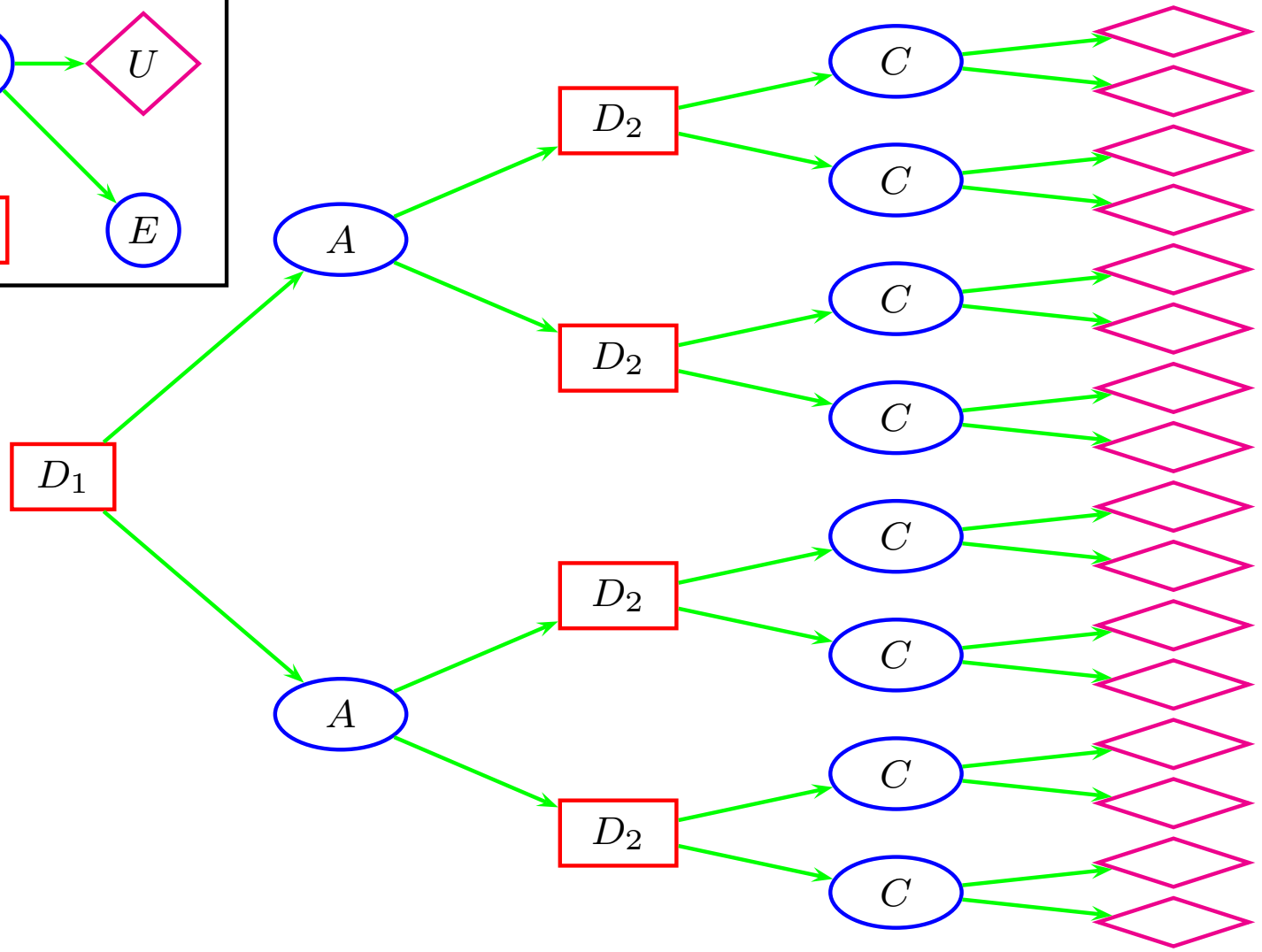
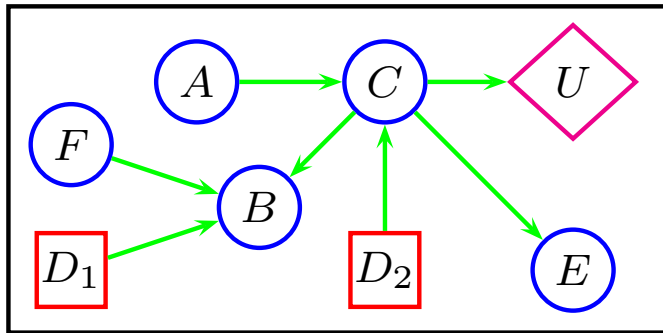
## Disadvantages:

- The sequence of observations and decisions is the same in all scenarios (the decision problem is symmetric).

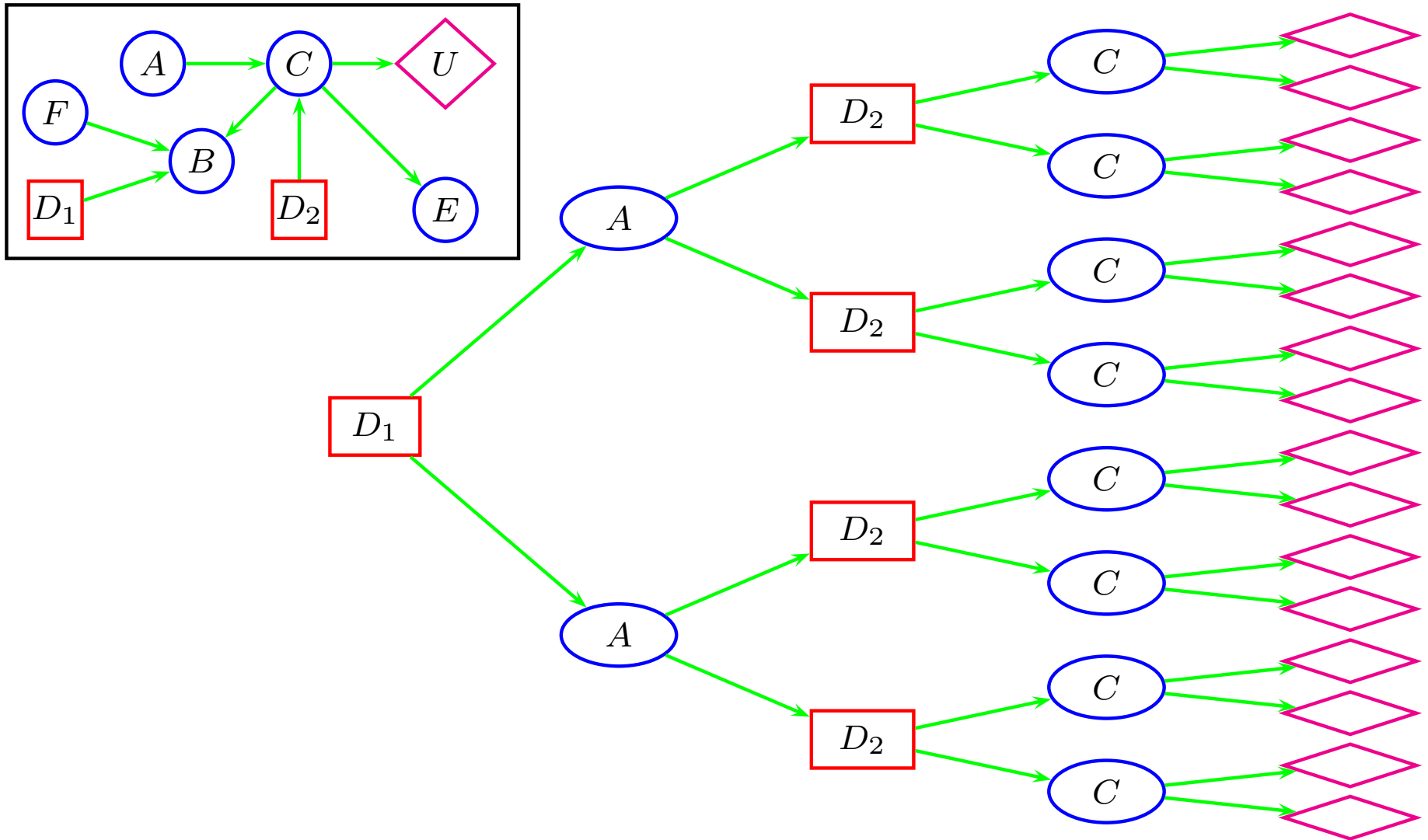
**Definition:** A decision problem is said to be symmetric if:

- In all decision tree representations, the number of scenarios is the same as the cardinality of the Cartesian product of the state spaces of all chance and decision variables.
- in one decision tree representation, the sequence of observations and decisions is the same in all scenarios.

# Symmetric decision trees



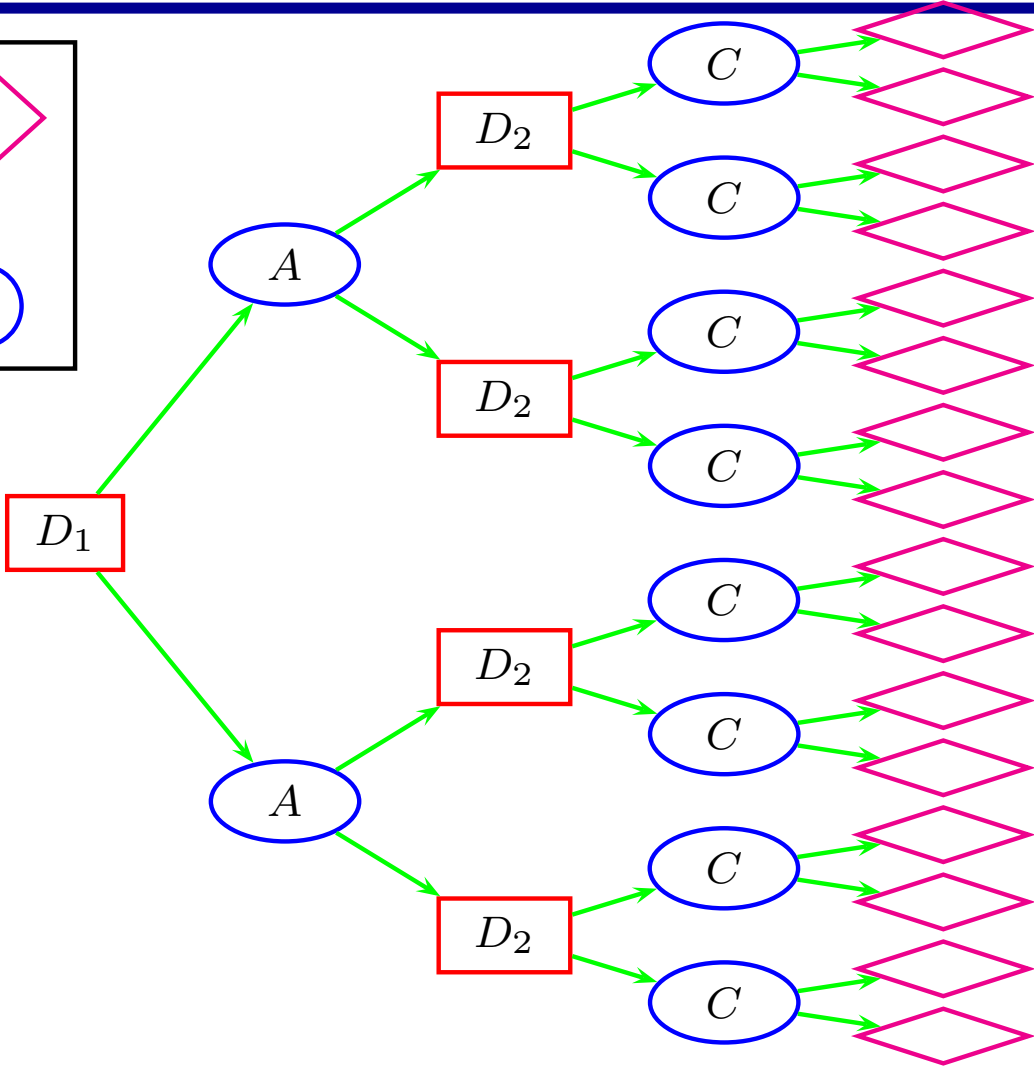
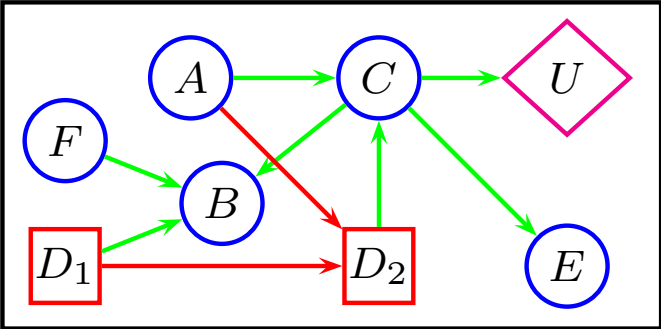
# Symmetric decision trees



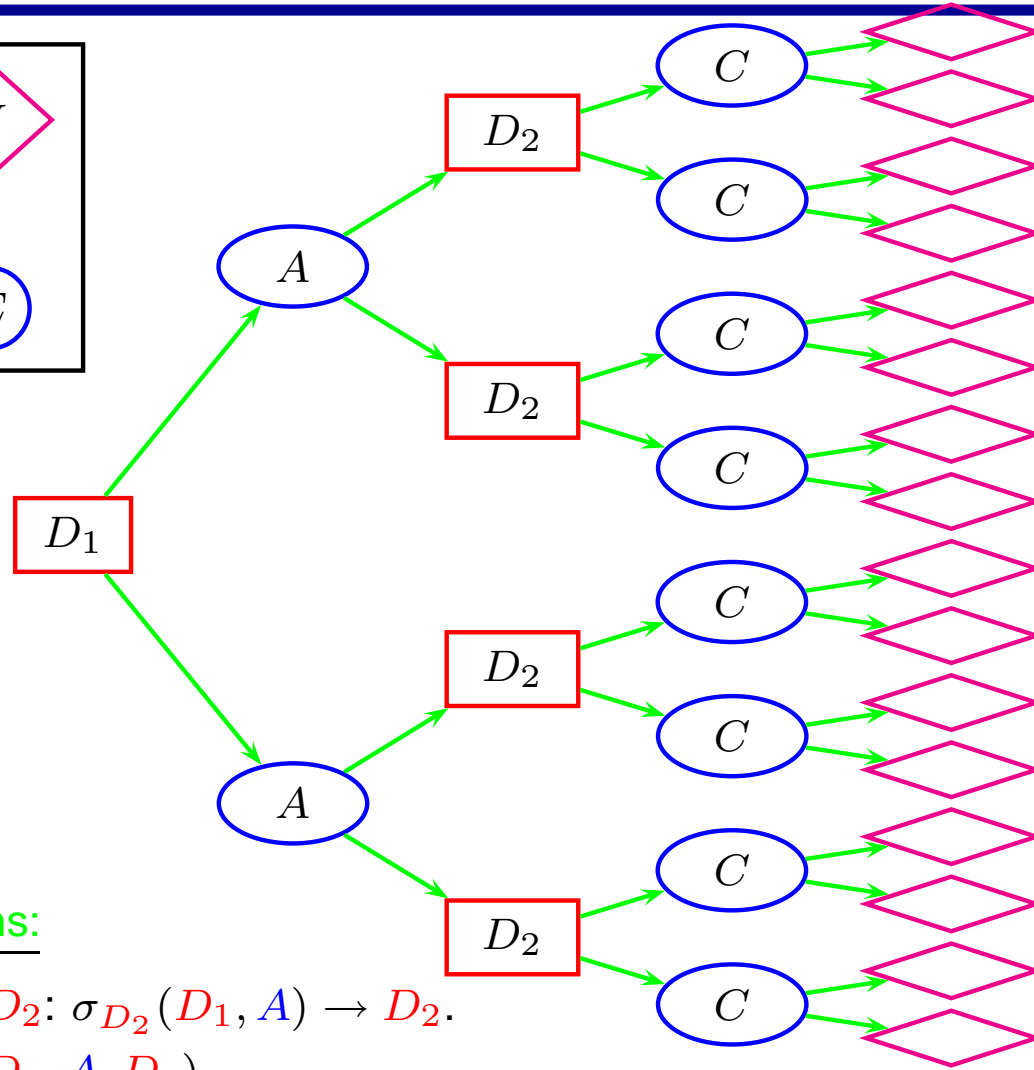
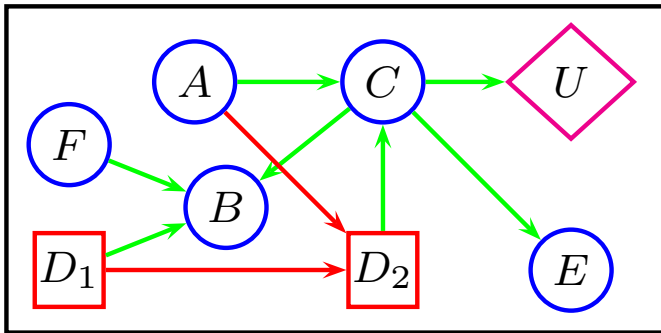
The sequence of observations and decisions is the same in all scenarios:



# Optimal strategy I



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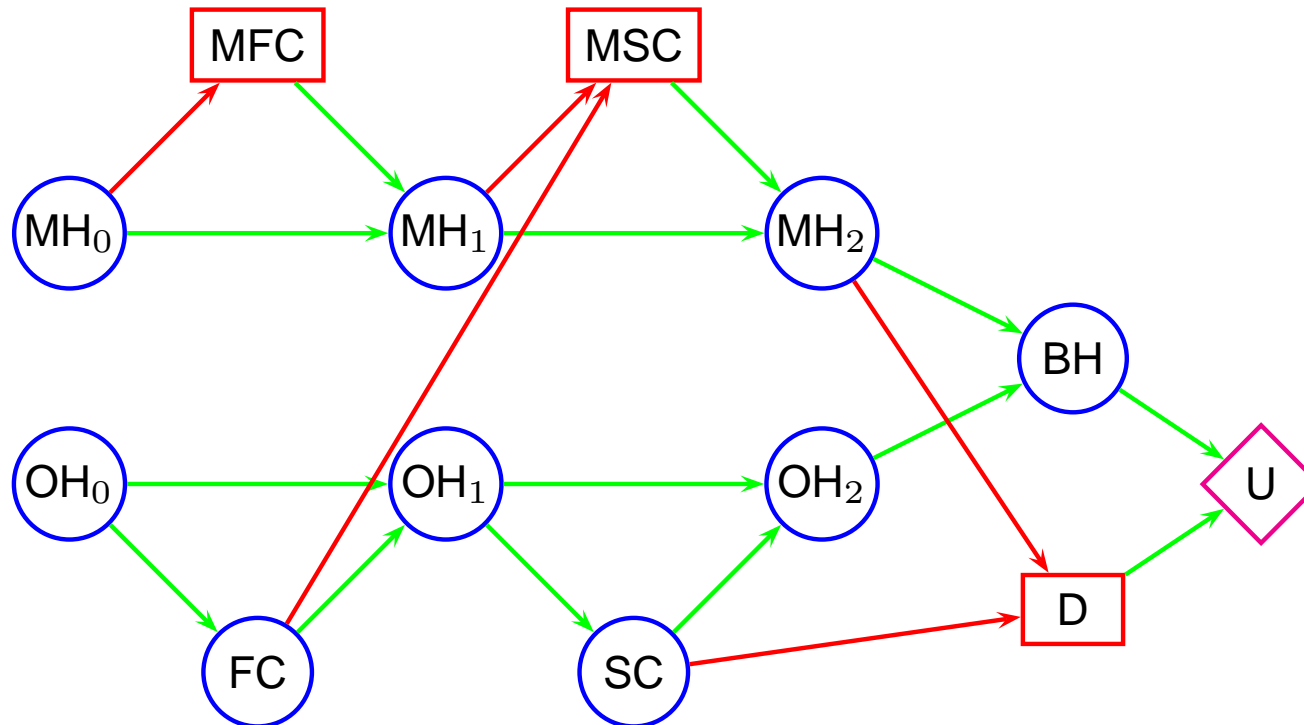


## Solution for influence diagrams:

1. Determine a policy for  $D_2$ :  $\sigma_{D_2}(D_1, A) \rightarrow D_2$ .  
For this we need  $P(C|D_1, A, D_2)$ .
2. Use  $\sigma_{D_2}$  for determining a policy for  $D_1$ :  $\sigma_{D_1} \rightarrow D_1$ .  
For this we need  $P(A|D_1)$ .

All probabilities can be achieved from the model without folding out the decision tree.

# Optimal strategy II

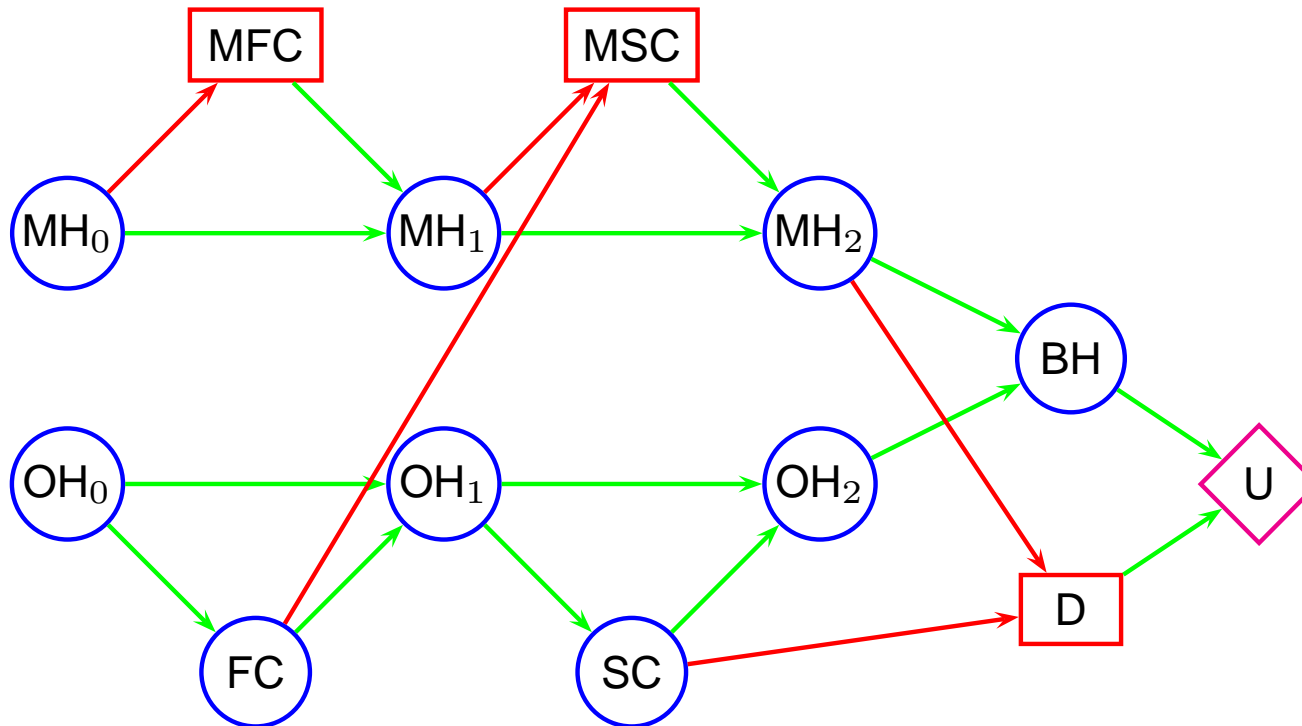


The policy for  $D$ :  $\sigma_D(MH_0, MFC, FC, MH_1, MSC, SC, MH_2) \rightarrow D$

We request:  $P(BH | MH_0, MFC, FC, MH_1, MSC, SC, MH_2, D)$



# Optimal strategy II



The policy for D:  $\sigma_D(\text{MH}_0, \text{MFC}, \underline{\text{FC}}, \text{MH}_1, \text{MSC}, \underline{\text{SC}}, \underline{\text{MH}_2}) \rightarrow \text{D}$

We request:  $P(\text{BH} | \text{MH}_0, \text{MFC}, \underline{\text{FC}}, \text{MH}_1, \text{MSC}, \underline{\text{SC}}, \underline{\text{MH}_2}, \underline{\text{D}})$

From d-separation we can find the relevant past!

# Fishing in the north sea

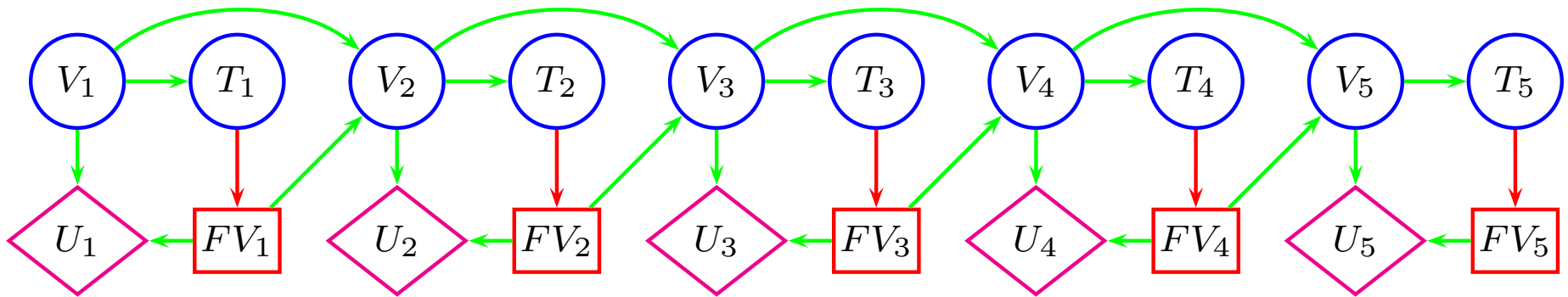
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Based on measurements,  $T$ , a quota for fishing volume,  $FV$ , for next year is decided. The amount of fish,  $V$ , and the quota determines the utility.

# Fishing in the north sea

Based on measurements,  $T$ , a quota for fishing volume,  $FV$ , for next year is decided. The amount of fish,  $V$ , and the quota determines the utility.

A five year period:

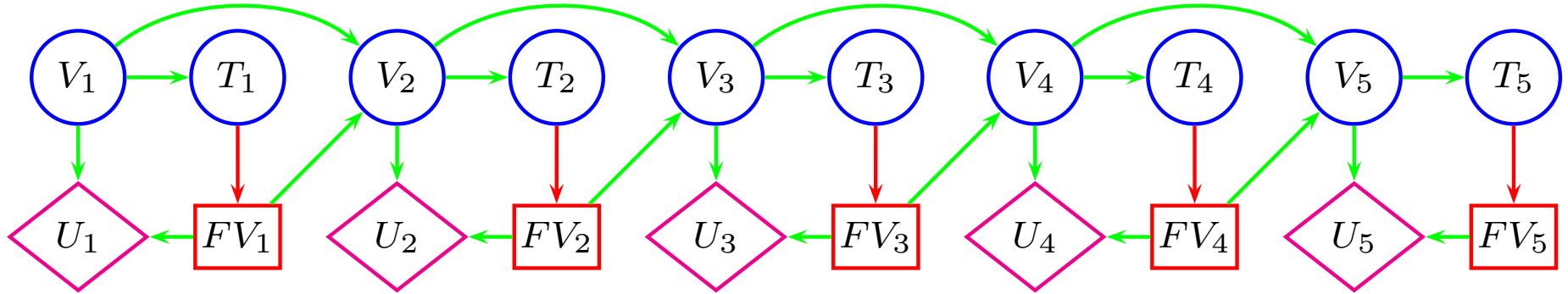


Unfortunately, the optimal policy for  $FV_5$  depends on the entire past:

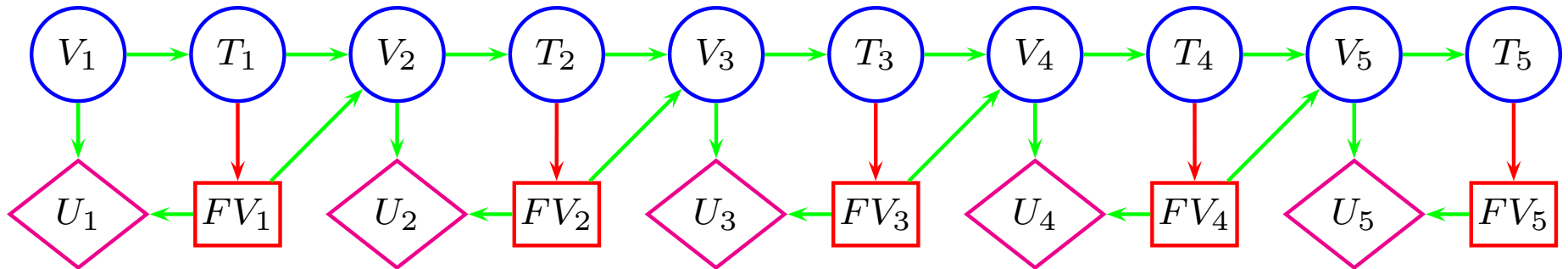
$$\sigma_{FV_5}(T_1, FV_1, T_2, FV_2, T_3, FV_3, T_4, FV_4, T_5)$$

This is intractable!

# Information blocking



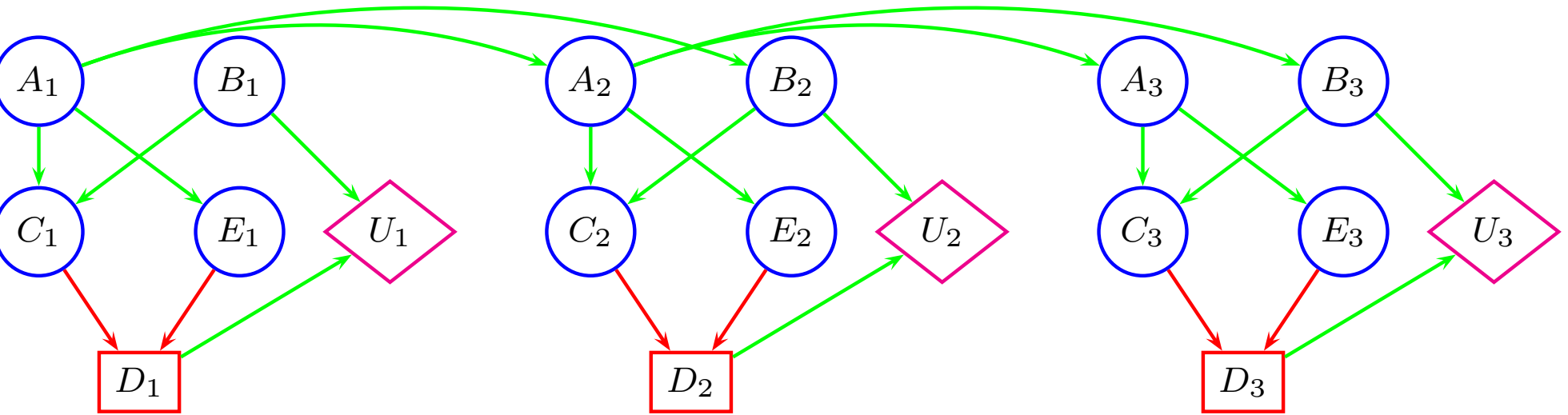
To make the calculations tractable we may use an approximation instead:



The probability  $P(V_2|T_1, FV_1)$  is taken from the initial model.

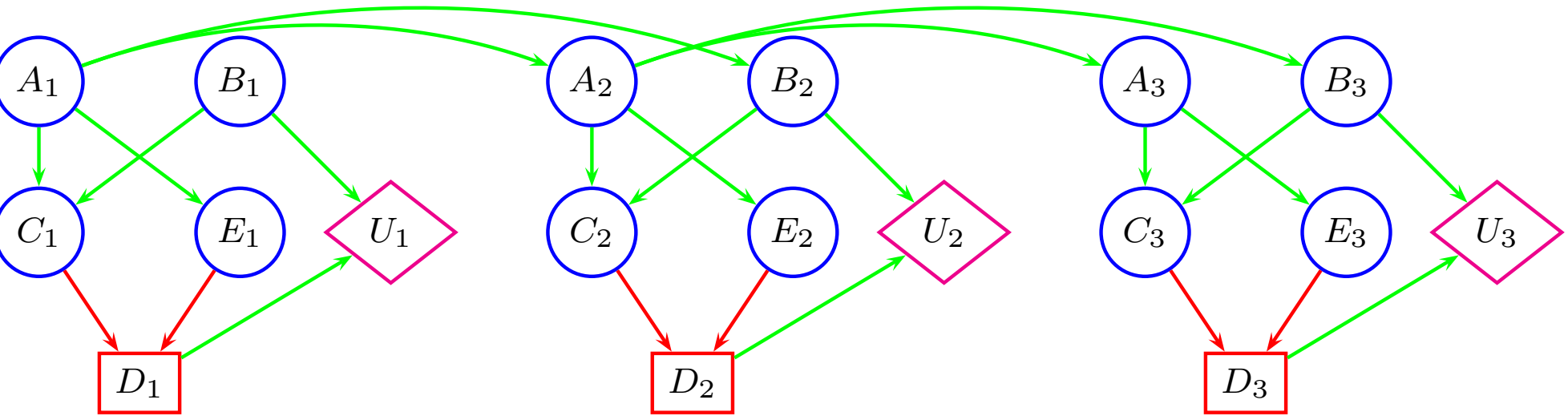
# The dangers of non-observed nodes

Temporal links between non-observed nodes are dangerous!

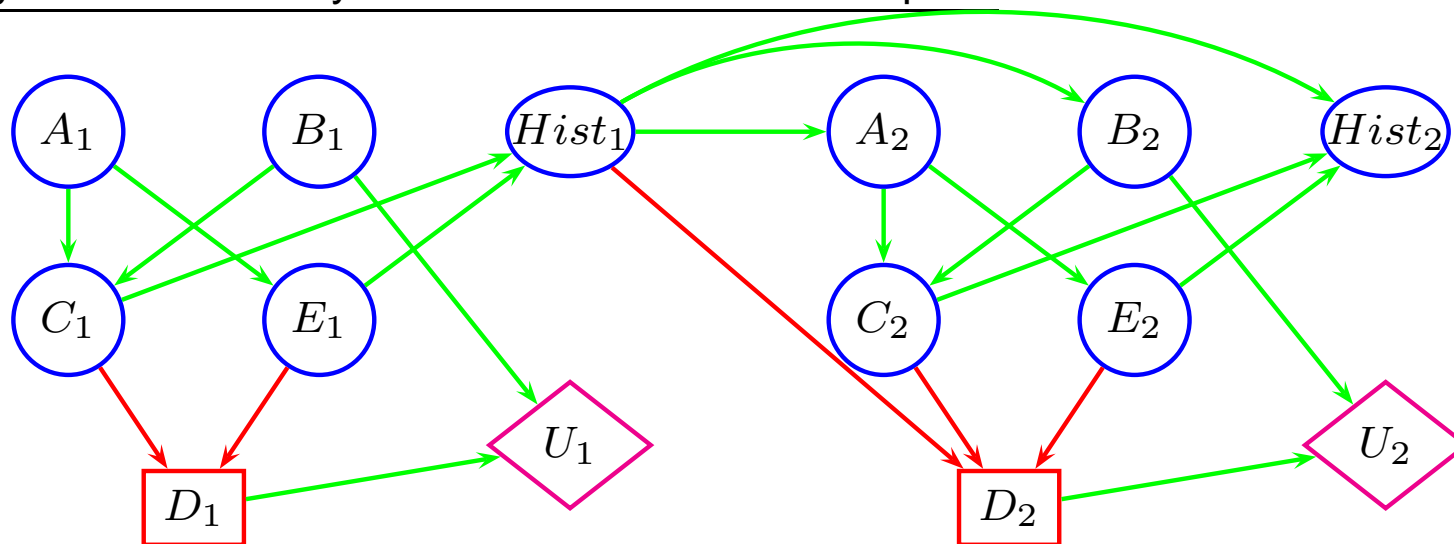


# The dangers of non-observed nodes

Temporal links between non-observed nodes are dangerous!



We may introduce history variables to summarize the past:



# When are ID's suitable for repeated use

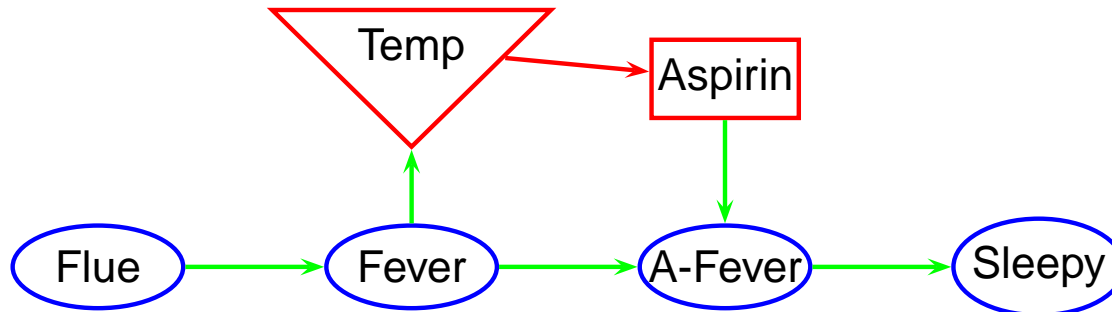
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- The sequence of decisions  $D_1, D_2, \dots, D_n$  is fixed.
- The **chance variables** in  $I_i$  are always observed after  $D_i$  and before  $D_{i+1}$ .
- The decision maker remembers the past.
- The decision problem is symmetric.

The **decision-observation** sequence is independent of the actual **observations** and **decisions**.

# A cause of asymmetry: Test decisions

Take your temperature before deciding on aspirin.

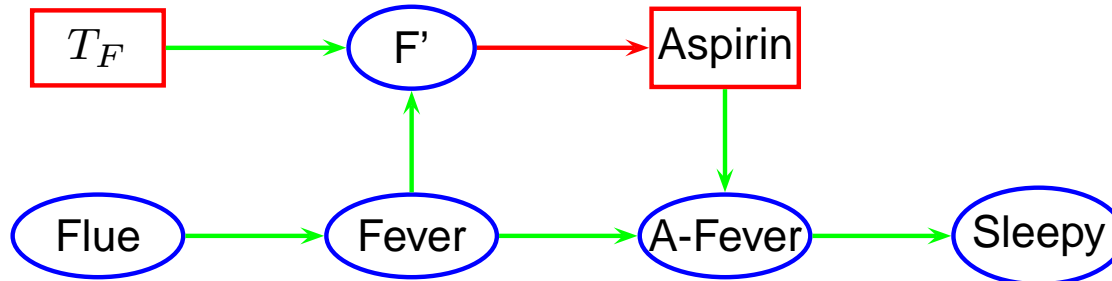


You only observe the test result (Fever) if you decide to take your temperature



# A cause of asymmetry: Test decisions

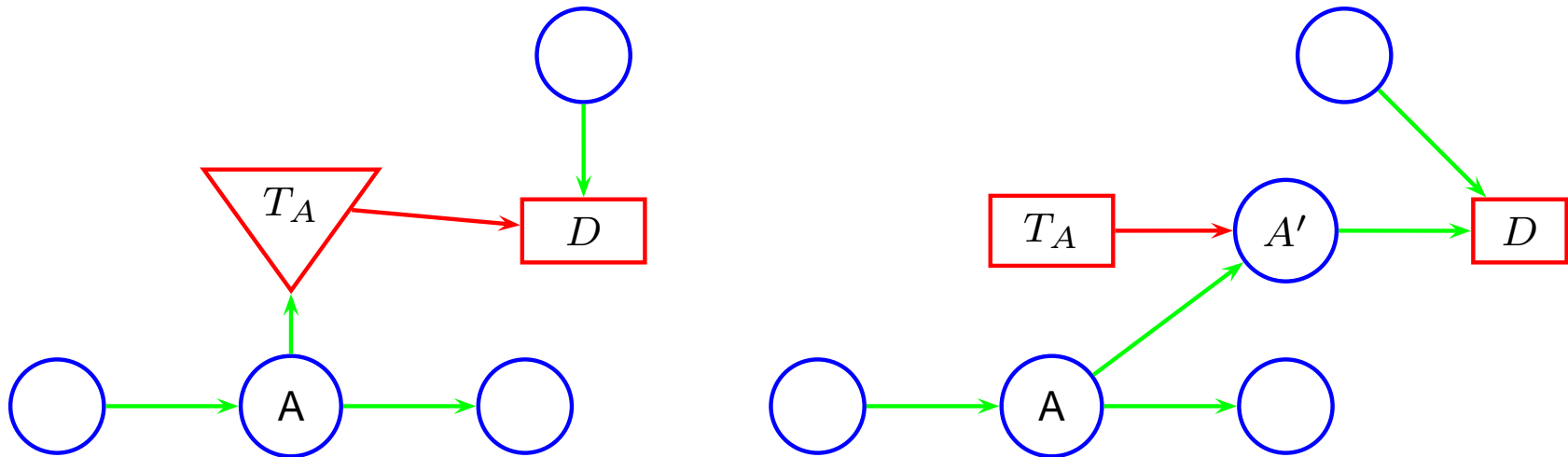
But these problems can still be modeled in influence diagrams:



		Fever	
		y	n
$T_F$	y	(1, 0, 0)	(0, 1, 0)
	n	(0, 0, 1)	(0, 0, 1)

$P(F' = (y, n, \text{no-t}) | \text{Fever}, T_F)$

# Transformation of test-decisions in general



		A			
		$a_1$	$a_2$	$\dots$	$a_n$
$T_A$	y	$(1, 0, \dots, 0)$	$(0, 1, 0, \dots, 0)$	$\dots$	$(0, \dots, 0, 1, 0)$
	n	$(0, \dots, 1)$	$(0, \dots, 1)$	$\dots$	$(0, \dots, 1)$

$P(F' = (a_1, \dots, a_n, no - t) | A, T_A)$