

# Inventory optimization for Industrial-Scale assemble-to-order Systems

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# Outline

- Introduction & Motivation
- Model & methods
- Results
- Conclusions

# Assemble-to-order (ATO) systems

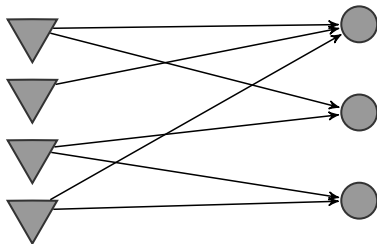
- Large product variety managed by assembling the *products*, on demand, from multiple *components*
  - Broad assortment of products, yet cost efficient.
  - Good service: assembly is fast.
  - E.g. Dell (Kapuscinski et al. , 2004), IBM (Swaminathan and Tayur 1998; Cheng et al. 2002), ...
- Additional motivation: *any situation* where SKUs of different types are needed together to attain performance:
  - Multiple spare parts and/or tools in a maintenance task, e.g. Fokker (v J, Dollevoet, Dekker, 2011), Philips Healthcare (Kampstra, 2012), ASML (Vliegen; 2009)...
  - Multiple products in single customer demand, e.g. online retailers such as Amazon (Xu et al., 2009), ...

# ATO systems

ATO production:

Components

Products



Inventory of  
multiple SKUs

Multiple SKUs  
demanded *together*

# Controlling ATO systems

- Proper control is important to attain the cost efficiency promised by the ATO production system.
- Two related control problems:
  - 1 Controlling replenishment/production of each component.
  - 2 Controlling allocation of components to product demands.
- Companies need to control production and allocation of hundreds/thousands of components and products.

## *Incomplete review*

- 1 Optimization of component **base-stock levels** ( $(s, S)$  policies) under **FCFS allocation** (with committing):
  - Using approximate fillrate/waiting time: Song (1998), Zhang(1997), Song and Yao (2002), Cheng et al.(2002), Kapuscinski et al. (2004); Lu and Song (2005), v J et al. (2011)
    - **Approximate optimization.**
  - SP formulation: Swaminathan and Tayur (1998), Akçay and Xu (2004), Huang and de Kok (2011)
    - **For positive leadtimes, SPs give rise to *non-convex optimization problem*.**
    - Solved using “big-M” method. Thus limited to small problems.

## *Incomplete review*

### 2 Optimality results on non-FCFS and coordinated replenishment, for special cases:

- No-holdback allocation for base-stock inventory control (special BOM, e.g. generalisations of W-model): Song and Zhao (2009), Lu et al. (2010)
- Markovian models (special BOM): Benjafaar and ElHafsi (2006), ElHafsi et al. (2008), Nadar et al. (2012)
- SP based analysis (W/N-model): Dođru et al. (2010), Lu et al. (2012), Reiman and Wang (2012);
- High volume systems: Plambeck and Ward, (2007,2008), Reiman and Wang (2013)

# Controlling ATO systems: companies

Companies use pragmatic approaches:

- Independent base-stock/ $(s, S)$  policies. Heuristics to determine parameters:
  - Ignore simultaneous stock-outs of multiple components (ISS):

$$\begin{aligned}\text{Product } i \text{ wait} &= \max_{j \in \mathcal{J}^i} (\text{Wait for component } j) \\ &\approx \sum_{j \in \mathcal{J}^i} (\text{Wait for component } j)\end{aligned}$$

e.g. IBM (Cheng et al.;2002), Dell (Kapusinski et al. ;2004),  
Fokker (vJ Dollevoet Dekker; 2011)

- Simple allocation rules: FCFS (commit inventory), FRFS (no-holdback)
- Because ISS and FCFS/FRFS are easy to implement.
- **But what is the performance of these approaches?**



# Research questions

- 1 How to find provably (near-) optimal base-stock levels for large-scale ATO systems under FCFS allocation?
  - What can be achieved with FCFS and independent base-stock (no coordination)?
- 2 What are the costs of ignoring simultaneous stock-outs (ISS) while optimizing inventory?
- 3 What are the costs of using FCFS instead of optimal allocation in industrial-scale ATO systems?
  - How much further improvement if moving away from FCFS?

# The model and notation

## Ease of exposition

- **Continuous review**, multiple products ( $\mathcal{I}$ ) and components ( $\mathcal{J}$ ).
- Independent base-stock policies  $s_j$  for components  $j \in \mathcal{J}$ .  
Vector of base-stock policies  $\vec{s}$ .
- Costs for on-hand component inventory and product demand back-orders :

$$C = \sum_{j \in \mathcal{J}} h_j \mathbf{E}H_j(\vec{s}) + \sum_{i \in \mathcal{I}} b^i \mathbf{E}B^i(\vec{s})$$

- Poisson demand for products ( $\lambda^i$ )
- Deterministic replenishment leadtimes for components ( $l_j$ ).
- Deterministic 0 – 1 BOM:
  - $\mathcal{J}^i$  components used in product  $i$ .
  - $\mathcal{I}_j$  products in which component  $j$  is used.

# Near optimal base-stock levels under FCFS

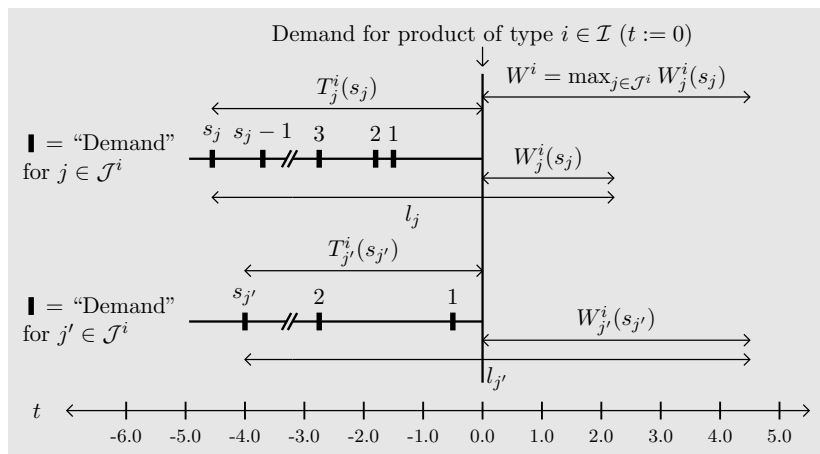
- Lu and Song (2005) show:

$$C = \sum_{j \in \mathcal{J}} h_j s_j + \sum_{i \in \mathcal{I}} \tilde{b}^i \mathbf{E}B^i(\vec{s}) - D$$

where  $\tilde{b}^i = b^i + \sum_{j \in \mathcal{J}^i} h_j$ , and  $D$  is constant.

- Use exact computation of  $\mathbf{E}B^i(\vec{s})$  to optimize?
  - No: computation only tractable for  $|J^i| \leq 3$ .
  - No: non-linear, non-separable optimization; dimension of search space.
- Instead, we develop an SP formulation, and sampling procedures.
- $\mathbf{E}B^i(\vec{s}) = \lambda^i \mathbf{E}W^i(\vec{s})$ , where  $W^i$  is the random waiting time incurred by an arbitrary demand of product  $i$ .
- Use *tagged job*, consider arbitrary arrival of demand for product  $i$ , and determine  $W^i$ .

# Tagged job approach



# SP formulation under FCFS

- $x_{js}$  indicates that base-stock level  $s$  is used for part  $j$ .
- Two-stage stochastic program:

$$\min \sum_{j \in \mathcal{J}} \sum_{s=0}^{s_j^u} h_j s x_{js} - D + \sum_{i \in \mathcal{I}} \tilde{b}^i \lambda^i w^i$$

$$w^i = \mathbf{E} \max_{j \in \mathcal{J}^i} \left( \sum_{s=0}^{s_j^u} x_{js} W_j^i(s) \right) \quad i \in \mathcal{I}$$

$$\sum_{s \in C_j} x_{js} = 1 \quad j \in \mathcal{J}$$

$$x_{js} \in \{0, 1\} \quad j \in \mathcal{J}, s \in \{0, \dots, s_j^u\}$$

- This SP can be *efficiently* solved using an SAA approach.
- To find feasible solutions and asymptotic lower bounds.

# SAA approach

- Sample consists of  $N^i$  independent realizations of arrivals of each product  $i$ :  $\xi_n^i = \{W_j^i(s)(\xi_n^i) | j \in \mathcal{J}^i, s \in \{0, \dots, s_j^u\}\}$ .
- SAA of SP for sample is given by:

$$\min \sum_{j \in \mathcal{J}} \sum_{s=0}^{s_j^u} h_j s x_{js} - D + \sum_{i \in \mathcal{I}} \frac{1}{|N^i|} \tilde{b}^i \lambda^i \sum_{n \in N^i} v_n^i,$$

$$v_n^i \geq \sum_{s=0}^{s_j^u} x_{js} W_j^i(s)(\xi_n^i), \quad i \in \mathcal{I}, j \in \mathcal{J}^i, n \in N^i,$$

$$\sum_{s=0}^{s_j^u} x_{js} = 1, \quad j \in \mathcal{J},$$

$$v_n^i \in \mathcal{R}, \quad i \in \mathcal{I}, n \in N^i,$$

$$x_{js} \in \{0, 1\}, \quad j \in \mathcal{J}, s \in \{0, \dots, s_j^u\}.$$

# Scalability

Size $ \mathcal{J}  =  \mathcal{I} $ of test case	Computation time (Hrs.)		
	Tagged-Job approach	Akçay and Xu (2004) <sup>1</sup>	Huang and De Kok (2011)
5	0.01	0.11	1.2
10	0.03	0.11	4.5
15	0.04	1.5	40.1
20	0.07	88.8	-
50	0.17	-	-
100	0.4	-	-
200	0.88	-	-
300	1.45	-	-

Our tagged-job approach is the first scalable algorithm for determining base-stock levels in FCFS ATO systems.

<sup>1</sup>Ignores committed inventories.

## Lower bound under optimal allocation

For better insights into non-FCFS policies: lower bound on the costs of the best base-stock policy under optimal allocation.

- Idea 1: under *any* allocation rule, on hand inventory at time  $t := 0$  must be bigger than 0. Minimize back-orders at 0, subject to only this constraint:
  - Dođru et al, 2010: two-stage SP for equal leadtime case, LB on optimal policy.
  - Reiman and Wang, 2012: n-stage SP for unequal leadtime case, LB on optimal policy.
  - Employed to find the optimal replenishment + allocation policy for W-model under cost symmetry.



## Lower bound under optimal allocation

- We: under base-stock policy, on-hand inventory at 0 equals  $s_j + (\text{back-orders at } -l_j) - (\text{satisfied demands during } (-l_j, 0])$
- We use this relation to develop an SP lower bound on the costs of the optimal base-stock policy under optimal allocation.
- Two-stage SP, also for the non-equal leadtime case.
- We propose SAA algorithm to solve for general ATO systems.

## Case: Assembly of products of multiple families

- Many OEMs divide their products into product families (e.g. medical equipment or wafer steppers, see De Kok (2003)).
- Developed cases with this property:
  - 3 product families, 20 common components, and  $3 \times 8$  (more expensive) family specific components, .
  - Products in each family are assembled from 5 common components and  $n_s \in \{1, \dots, 8\}$  family specific components.
- Choose demand rates, Holding costs and leadtimes randomly. Leadtimes uniformly on  $[1 - \delta_l, 1 + \delta_l]$ .
- $n_s$  and  $\delta_l$  are varied.

## Case: Assembly of products of multiple families (2)

- Two additional parameters - news-vendor fractile  $f$  and asymmetry  $\delta_b$  - for setting back-order penalties:

$$b^i = \frac{f}{1-f} h^i (1 + \delta_b x^i)$$

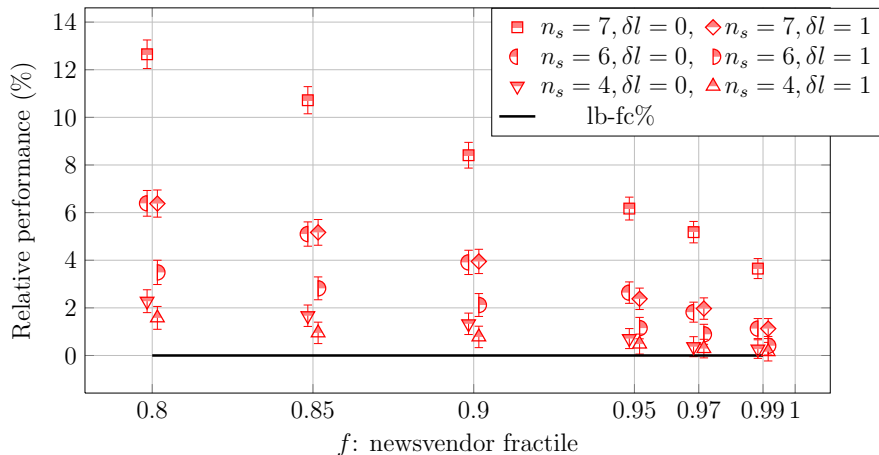
- Here,  $h^i = \sum_{j \in \mathcal{J}^i} h_j$ .
- And  $x^i \in \{-0.5, 0.0, 0.5\}$  governs whether the product is a low, medium or high criticality.
- While setting  $x^i$ , we use two cases, representing *within* product family and *between* product family asymmetry.

# Tested control policies & presentation

- Three policies for setting base-stock levels: ignoring simultaneous stockouts “iss”, our tagged-job approach: “spfc”; the base-stock levels from the lower bound on optimal allocation “drw”.
- Three allocation rules:
  - FCFS: commits inventory, denoted “-fc”
  - FRFS: No holdback/committing, clears back-orders FCFS “-fr”
  - No holdback, clear back-orders with highest modified penalty costs  $\tilde{b}^i$  first: “-pr”.
- Two lower bound estimates: a lower bound under FCFS allocation “lb-fc”, and a lower bound for base-stock policies under optimal allocation “lb-all”.
- We report relative differences with the lower bound under FCFS, for example:

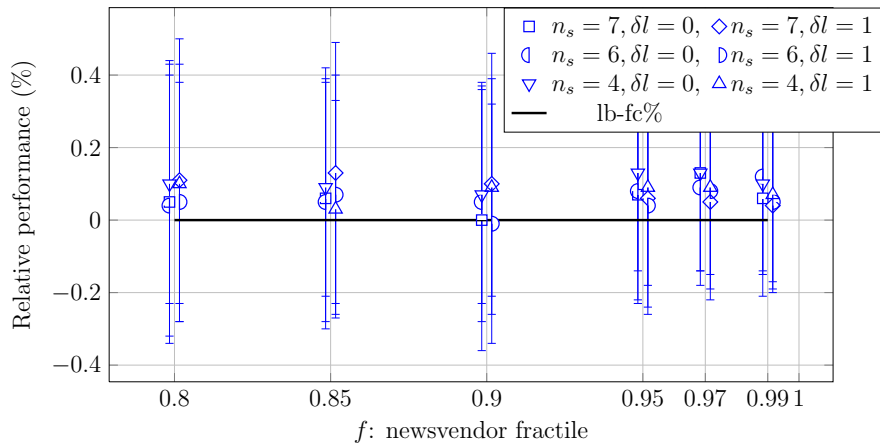
$$\text{iss-fc}\% := \frac{\text{iss-fc} - \text{lb-fc}}{\text{lb-fc}} \times 100\%.$$

# Multiple family assembly : ISS-FC policies



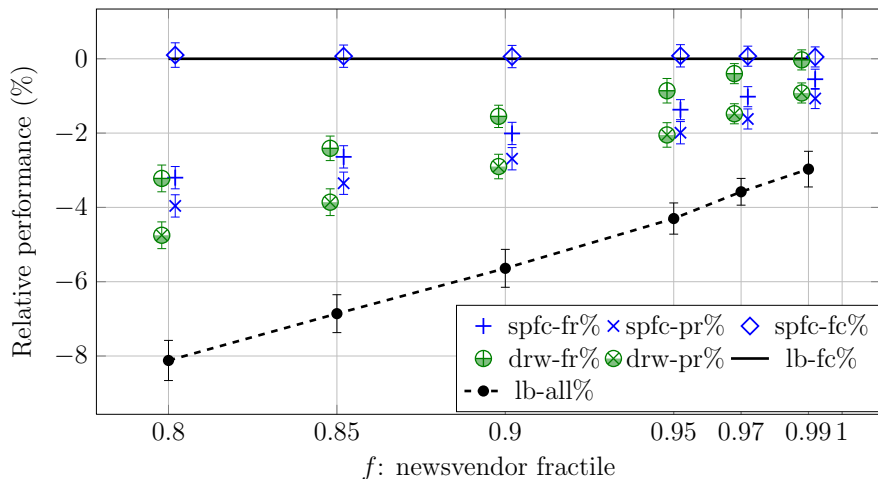
Bars represent 99.7% confidence intervals

# Multiple family assembly: Tagged-job approach



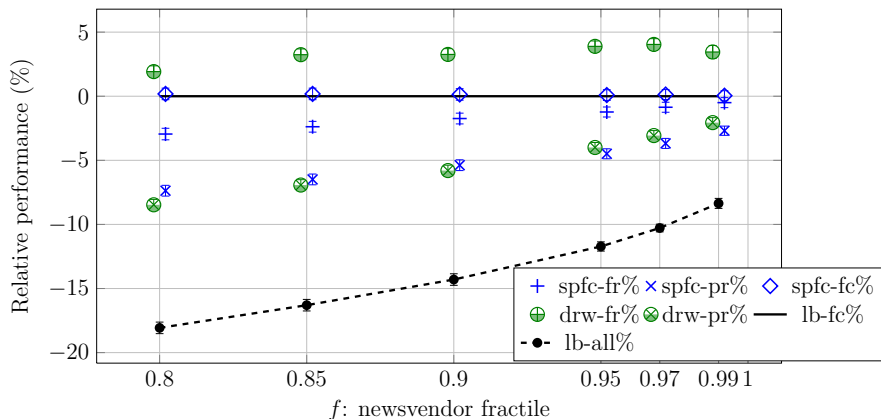
# Multiple family assembly: non-FCFS

Between product family assymetry ( $n_s = 6, \delta_l = 1, \delta_b = 1$ ):



# Multiple family assembly: non-FCFS

Within product family assymetry ( $n_s = 6, \delta_l = 1, \delta_b = 1$ ):





## Repair shop case

- Based on data from aircraft component repair shop (Fokker Aerospace).
- 3 repair types ( $\mathcal{I} = \{a, b, c\}$ ):
  - arrival rates 0.13, 0.10 and 0.35.
- 110 spare parts:
  - holding cost ( $h$ ) and leadtime ( $l$ ) given.
  - Each part used in each repair type with given *probability* ( $p_a, p_b, p_c$ ).
- Define holding costs:
- Define the backorder costs for repairs of type  $i \in \{a, b, c\}$  as

$$b^i = h^i(f/(1-f))(1+x^i)$$

with

- $x^a = 0.5\delta b$ ,  $x^b = 0$ ,  $x^c = -0.5\delta b$
- $h^i := \sum_{j=1}^{110} p_j^i h_j$ .

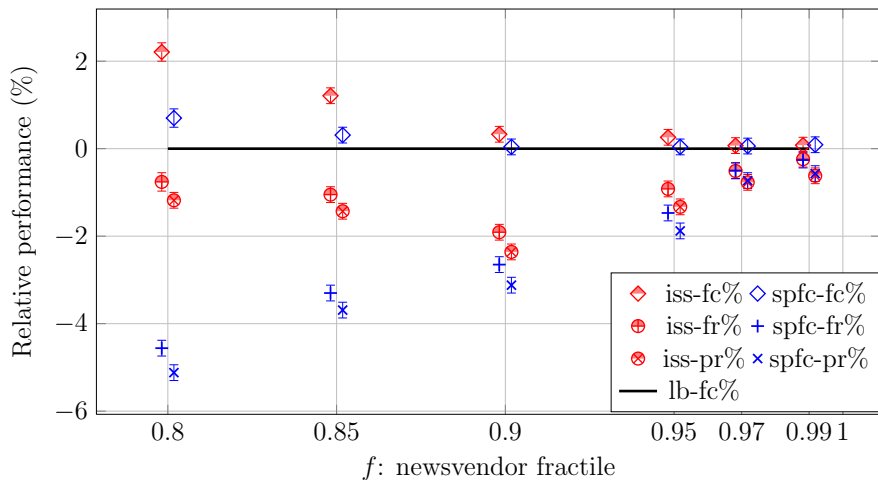
# Repair shop case (continued)

Repair shop data (excerpt):

$h$	$l$	$p_a$	$p_b$	$p_c$	$h$	$l$	$p_a$	$p_b$	$p_c$	$h$
341	55	2.3%	-	-	56	21	4.7%	5.7%	1.8%	12
270	55	2.3%	2.9%	-	52	7	7%	8.6%	6.4%	11
270	55	-	-	8.3%	50	19	-	-	9.2%	11
249	41	4.7%	2.9%	4.6%	50	21	2.3%	2.9%	0.9%	10
240	41	2.3%	5.7%	2.8%	50	6	-	-	33%	10
213	55	16.3%	5.7%	-	50	13	-	-	3.7%	9
175	34	2.3%	2.9%	0.9%	50	17	2.3%	-	-	8
162	55	-	5.7%	-	50	19	18.6%	31.4%	20.2%	8
156	45	7%	-	4.6%	46	21	-	2.9%	-	7
156	31	-	-	0.9%	46	17	4.7%	-	4.6%	6
128	28	-	-	0.9%	44	12	-	-	0.9%	6
123	16	2.3%	2.9%	1.8%	43	12	4.7%	-	0.9%	6
123	13	4.7%	-	2.8%	41	50	2.3%	8.6%	-	5
105	37	-	-	1.8%	41	23	2.3%	8.6%	-	5
105	37	-	-	14.7%	41	3	4.7%	2.9%	5.5%	4
105	17	-	-	0.9%	39	13	-	-	0.9%	4
101	2	7%	0.9%	-	38	19	0.9%	0.9%	-	4

# Repair shop: various policies

$\delta b = 1, \lambda = 2.0$ :



# Insights

Policy	Benchmark	Params	Cost increase per NV fractile			
			0.8	0.95	0.99	
ISS	<i>lb-fc</i>	Dem corr.	L:	1-2%	0-0.1%	0%
			M:	5-8%	2-4%	1-2%
			H:	12-30%	6-19%	4-12%
SPFC	<i>lb-fc</i>	-	Always < 0.5%			
FCFS ( <i>lb-fc</i> )	<i>lb-opt</i>	P. asym.	L:	4-8%	2-4%	1-3%
			H:	8-18%	4-12%	3-8%
FCFS ( <i>lb-fc</i> )	NHB-PR ( <i>spfc/drw</i> )	P. Asym.	L:	3-4%	1-2%	0-1%
			H:	5-8%	2-5%	1-2%

Opportunity

# Conclusion

- We developed the first algorithm that can find close to optimal solutions for large ATO systems, without using the ISS assumption.
- We generated insights for the performance of control policies for realistic cases.
- We found that ISS performs well as long as demand correlation during leadtime is low, or if NV fractiles are high.
- But can also perform poorly if dem. corr. during leadtime is high and NV fractiles are low. In those cases, consider SPFC.
- FCFS performs surprisingly well, even if there is significant penalty asymmetry.
- Simple no-holdback policies slightly outperform the *best* FCFS policy.